

**BEFORE THE
PUBLIC SERVICE COMMISSION OF WISCONSIN**

Application of Northern States Power)
Company, a Wisconsin Corporation, for)
Authority to Adjust Electric and)
Natural Gas Rates) Docket No. 4220-UR-121

**SURREBUTTAL TESTIMONY OF JONATHAN WALLACH
ON BEHALF OF THE CITIZENS UTILITY BOARD OF WISCONSIN**

October 27, 2015

1 **I. Introduction**

2 **Q: Please state your name, occupation, and business address.**

3 A: My name is Jonathan F. Wallach. I am Vice President of Resource Insight, Inc.,
4 5 Water Street, Arlington, Massachusetts.

5 **Q: Are you the same Jonathan F. Wallach that filed direct and rebuttal**
6 **testimony in this proceeding?**

7 A: Yes.

8 **Q: On whose behalf are you testifying?**

9 A: I am testifying on behalf of the Citizens Utility Board of Wisconsin (CUB).

10 **Q: What is the purpose of your surrebuttal testimony?**

11 A: This surrebuttal testimony responds to rebuttal testimony by Company witnesses
12 Gerald W. Marx and Donald F. Reck and by WIEG witness Richard A. Baudino.

13 **Q: Do you have any preliminary comments regarding the Company's rebuttal**
14 **testimony?**

1 A: Yes. First, Mr. Marx suggests in his rebuttal testimony that the Commission
2 abandon its long-standing practice of basing its revenue allocations on a range
3 of results from diverse cost of service studies. Instead, Mr. Marx would have the
4 Commission consider only those studies which produce what he considers to be
5 “moderate” cost allocations and reject other studies that yield what he considers
6 to be “extreme” or “outlier” results.

7 The Commission should reject Mr. Marx’s attempt to impose subjective
8 and unreliable standards of review on the Commission’s deliberations. After all,
9 one party’s “moderate” study is another party’s “outlier.” For example, one
10 could validly characterize the Method 3 COSS as an “outlier” because this is the
11 only one of the five studies conducted by NSPW where the large C&I class has
12 a lower percentage revenue increase than the residential class. As the
13 Commission has long held, no one study perfectly captures cost-causation, no
14 matter how strongly any one party’s belief to the contrary. Mr. Marx has not
15 offered a reasonably compelling argument for why the Commission should hold
16 otherwise.

17 Second, Mr. Marx’s rebuttal testimony misrepresents both CUB’s and
18 Commission staff’s positions regarding which cost of service studies each party
19 relied on to develop their respective revenue-allocation proposals. Mr. Marx
20 incorrectly suggests that each party supports one particular study (Method 5
21 COSS for CUB and Method 2 COSS for Commission staff), when in fact both
22 parties explicitly recommended relying on all five studies for revenue-allocation
23 purposes.¹ The Company should revise its evidence to correct for these
24 mischaracterizations of CUB’s and Commission staff’s testimony.²

¹ I describe CUB’s position at Direct-CUB-Wallach-19. At Direct-PSC-Shannon-3r, Commission staff witness Sam Shannon refers to the Method 4 COSS as “a good starting point” for

1 **II. Response to Mr. Marx**

2 **Q: In his rebuttal testimony, how does Mr. Marx respond to your conclusion**
3 **that the 12CP allocator more reasonably reflects cost-causation than the**
4 **4CP allocator?**

5 A: Mr. Marx disagrees with my finding that the Company’s capacity obligation is
6 driven by its load throughout the year because “MISO reserve requirements
7 planning guidelines have shifted emphasis to the summer peaks.”³

8 Mr. Marx apparently mistakes the *measure* MISO uses to express the
9 Company’s planning reserve requirement for the *method* MISO uses to
10 determine that requirement. The measure MISO uses to express the Company’s
11 reserve requirement is a simple percentage margin above summer peak
12 demand.⁴ However, the method MISO uses to determine the amount of capacity
13 required for planning reserve is an LOLP analysis that considers the daily
14 contribution of the Company’s demand to annual loss of load expectation. In
15 other words, contrary to Mr. Marx’s claim, the Company’s annual capacity
16 obligation is determined based on the Company’s demand throughout the year,
17 not just by its summer peaks.

revenue allocation, but then goes on to say that his proposed revenue allocation “incorporates aspects of various models.”

² These corrections should include removing the reference in Table 2 at Rebuttal-NSPW-Marx-5 to Commission staff’s position regarding production capacity cost allocators. This table incorrectly indicates that Commission staff supports the classification and allocation approach used in the Method 2 COSS.

³ Rebuttal-NSPW-Marx-7.

⁴ MISO calculates the reserve margin as the ratio of capacity required for planning reserve to summer peak demand minus one.

1 **Q: What is Mr. Marx's response to your finding that Northern States Power of**
2 **Minnesota (NSPM) considers only customer-related distribution costs to be**
3 **fixed?**

4 A: In his rebuttal testimony, Mr. Marx claims that I misinterpreted the NSPM
5 testimony that I relied on as the basis for my finding. Essentially, Mr. Marx's
6 argument is that it is not reasonable to infer from the testimony that NSPM does
7 not consider costs other than customer-related distribution costs to be fixed
8 because the testimony does not explicitly discuss these other costs.

9 Needless to say, I disagree that such an inference is unreasonable.
10 Nonetheless, regardless of whether my inference was warranted, the NSPM
11 testimony explicitly states that customer-related distribution costs (i.e.,
12 customer-service and customer-related distribution plant costs) are the only
13 allegedly fixed costs that are appropriately recovered through a customer charge.
14 Thus, NSPM in its last rate case took a different position than the Company in
15 this proceeding on which types of fixed costs should be recovered through the
16 customer charge.

17 **III. Response to Mr. Reck**

18 **Q: How does Mr. Reck respond to your testimony regarding the Company's**
19 **proposal to increase customer charges for residential and small C&I**
20 **customers?**

21 A: At Rebuttal-NSPW-Reck-8, Mr. Reck claims that I am recommending rejection
22 of the Company's proposal in this proceeding because the Minnesota Public
23 Utilities Commission rejected a smaller increase proposed by NSPM in its last
24 rate case. This claim is simply not true. Nowhere in my direct testimony do I

1 argue for rejection of the Company’s proposal on the basis of the rejection of
2 NSPM’s proposal or even discuss the increase proposed by NSPM.

3 **IV. Response to Mr. Baudino**

4 **Q: In his rebuttal testimony, how does Mr. Baudino respond to your conclusion**
5 **that the Equivalent Peaker method classifies production capacity costs in a**
6 **manner that reasonably reflects cost-causation?**

7 A: Mr. Baudino disagrees with my conclusion because Equivalent Peaker
8 classifications are not based on analyses of the actual economic trade-offs that
9 lead to plant investment. According to Mr. Baudino, without these historical
10 analyses, “it is impossible to identify the ‘cost causation’ underlying each unit
11 and the expected fuel savings that a base load coal or nuclear unit was likely to
12 achieve.”⁵ Mr. Baudino goes on to claim that:

13 The additional cost of a base load unit may not have been justified by fuel
14 savings expectations alone. Rather, the decision may also have considered
15 other factors (such as the longer life of a base load unit) that, when
16 combined with fuel savings, justified the higher cost base load unit.⁶

17 **Q: Are historical analyses of fuel savings relevant to the determination of cost-**
18 **causation for production capacity costs?**

19 A: No. What is relevant is that the decision to invest in baseload or cycling
20 capacity, rather than less-expensive peaking units, was based on the fundamental
21 economic logic underlying least-cost capacity expansion planning. In other
22 words, what is relevant is not the amount of “the expected fuel savings that a
23 base load coal or nuclear unit was likely to achieve,” but that under typical

⁵ Rebuttal-WIEG-Baudino-8.

⁶ *Id.*

1 capacity expansion planning practice the Company's additional capital
2 investment for baseload or cycling units would have been justified on the basis
3 of fuel savings. As described in the NARUC manual on cost allocation:

4 The utility can choose to construct one of a variety of plant-types:
5 combustion turbines (CT), which are the least costly per KW of installed
6 capacity, combined cycle (CC) units costing two to three times as much per
7 KW as the CT, and baseloaded units with a cost of four or more times as
8 much as the CT per KW of installed capacity. The choice of unit depends
9 on the energy load to be served.⁷

10 Thus, from a cost-allocation perspective, the capital costs incurred for
11 baseload or intermediate capacity over and above that incurred for peaking
12 capacity are appropriately classified as energy-related, since these additional
13 costs are incurred to meet energy requirements at lowest total cost.

14 **Q: Could other factors, such as expected plant life, play a role in determining**
15 **the type of investment, as Mr. Baudino contends?**

16 A: Expected life, along with a number of other assumptions regarding plant and
17 transmission-system characteristics, are typically factors that are accounted for
18 in economic evaluations of capacity-expansion plans, and these factors, either
19 individually or collectively, may affect the economic trade-offs between
20 different types of plant investments. However, it is unlikely that such factors
21 would prove to be material in the determination of the least-cost capacity
22 additions.

23 **Q: How does Mr. Baudino respond to your criticisms of the minimum**
24 **distribution system method?**

⁷ *Electric Utility Cost Allocation Manual*, National Association of Regulatory Utility Commissioners, January 1992, p. 53.

1 A: Mr. Baudino disagrees with my critique of the minimum distribution system
2 method, and instead believes that the Company’s reliance on this approach is
3 “reasonable and appropriate to use for purposes of classifying and allocating
4 distribution costs.”⁸ In particular, Mr. Baudino argues that:

5 ... to the extent that the utility incurs a distribution cost simply to connect a
6 customer to its system, regardless of that customer’s size, it is appropriate
7 to assign the cost of these minimal facilities to rate schedules on the basis
8 of the number of customers, rather than on the kW demand of the class.⁹

9 The fallacy in Mr. Baudino’s argument is that even if there is a minimum
10 cost to connect customers, the cost of that minimum system does not necessarily
11 vary with the number of customers. For example, if service were extended to a
12 new area using minimum-height poles, the total cost of those poles would likely
13 be the same whether service was being extended to a single industrial customer
14 or to one apartment building with 100 residential customers. If the cost of the
15 minimum system does not vary with the number of customers, it would not be
16 appropriate to allocate such minimum costs to rate classes in proportion to the
17 number of customers in each class.

18 This fallacy is highlighted by Mr. Baudino’s discussion of the examples in
19 Figures 1a and 1b of my direct testimony. In these figures, I show how the
20 minimum distribution system method inappropriately allocates minimum costs
21 for a hypothetical single-feeder system to the residential class in proportion to
22 the number of customers even though such costs do not vary with the number of
23 residential customers. Mr. Baudino alleges that my example shows that the
24 customer allocation of minimum costs is appropriate because the allocated
25 minimum cost per residential customer decreases from \$25,000 to \$10,000 as

⁸ Rebuttal-WIEG-Baudino-11.

⁹ Rebuttal-WIEG-Baudino-10.

1 the number of residential customers served increases from one to four. However,
2 Mr. Baudino fails to recognize that the *incremental* minimum cost to serve the
3 three additional residential customers is zero, so that the allocated minimum cost
4 per residential customer should drop to \$6,250, not \$10,000. In other words, the
5 share of total minimum cost allocated to the residential class should be the same
6 whether one or four customers are served by the feeder, since the minimum cost
7 of the feeder does not increase as the number of residential customers served by
8 that feeder increases.

9 This discussion illustrates the fundamental problem with the minimum
10 distribution system approach. Even if one could reasonably estimate the cost of
11 a minimum system to serve the Company's customers, there is no reason to
12 believe that those costs would vary directly with the number of customers.
13 Instead, such costs would more likely vary with such factors as customer density
14 or topography.

15 Consequently, the Commission should give little weight to Mr. Baudino's
16 finding that the Company's reliance on the minimum distribution system method
17 is reasonable.

18 **Q: Does this complete your surrebuttal testimony?**

19 A: Yes.