

**STATE OF UTAH**  
**BEFORE THE PUBLIC SERVICE COMMISSION**

**The Application of Rocky Mountain    )  
Power for Authority To Increase its    )  
Retail Electric Utility Service Rates in    )  
Utah and for Approval of its Proposed  
Electric Service Schedules and Electric  
Service Regulations**  

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**Docket No. 10-035-124**

**DIRECT TESTIMONY OF  
PAUL CHERNICK  
ON BEHALF OF  
THE UTAH OFFICE OF CONSUMER SERVICES**

**Witness OCS – D9 (COS/RD)**

Resource Insight, Inc.

**JUNE 2, 2011**

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OCS Exhibit 9.1

*Professional Qualifications of Paul Chernick*

1 **I. Identification and Qualifications**

2 **Q: Mr. Chernick, please state your name, occupation and business address.**

3 A: I am Paul L. Chernick. I am the president of Resource Insight, Inc., 5 Water  
4 Street, Arlington, Massachusetts.

5 **Q: Summarize your professional education and experience.**

6 A: I received an SB degree from the Massachusetts Institute of Technology in June  
7 1974 from the Civil Engineering Department, and an SM degree from the  
8 Massachusetts Institute of Technology in February 1978 in technology and  
9 policy. I have been elected to membership in the civil engineering honorary  
10 society Chi Epsilon, and the engineering honor society Tau Beta Pi, and to  
11 associate membership in the research honorary society Sigma Xi.

12 I was a utility analyst for the Massachusetts Attorney General for more  
13 than three years, and was involved in numerous aspects of utility rate design,  
14 costing, load forecasting, and the evaluation of power supply options. Since  
15 1981, I have been a consultant in utility regulation and planning, first as a  
16 research associate at Analysis and Inference, after 1986 as president of PLC,  
17 Inc., and in my current position at Resource Insight. In these capacities, I have  
18 advised a variety of clients on utility matters.

19 My work has considered, among other things, the cost-effectiveness of  
20 prospective new generation plants and transmission lines, retrospective review  
21 of generation-planning decisions, ratemaking for plant under construction,  
22 ratemaking for excess and/or uneconomical plant entering service, conservation  
23 program design, cost recovery for utility efficiency programs, the valuation of  
24 environmental externalities from energy production and use, allocation of costs  
25 of service between rate classes and jurisdictions, design of retail and wholesale

26 rates, and performance-based ratemaking and cost recovery in restructured gas  
27 and electric industries. My professional qualifications are further described in  
28 OCS Exhibit.

29 **Q: Have you testified previously in utility proceedings?**

30 A: Yes. I have testified more than two hundred and fifty times on utility issues  
31 before various regulatory, legislative, and judicial bodies, including utility  
32 regulators in thirty states and five Canadian provinces, and two U.S. Federal  
33 agencies.

34 **Q: Have you testified previously before the Commission?**

35 A: Yes. I testified on behalf of the Utah Office of Consumer Services (“the Office”)  
36 in the following dockets:

- 37 • Docket No. 98-2035-04, on the proposed acquisition of PacifiCorp by  
38 Scottish Power. My testimony addressed proposed performance standards  
39 and valuation of performance.
- 40 • Docket No. 99-2035-03, on the sale of the Centralia coal plant. My  
41 testimony addressed the costs of replacement power, the allocation of plant  
42 sale proceeds, and the potential rate impacts on Utah customers of  
43 PacifiCorp’s decision to sell the plant. I testified that the sale of Centralia  
44 was not in the interest of ratepayers and that if the Commission approved  
45 the sale it should allocate more of the sale proceeds to Utah to mitigate  
46 potentially high replacement power costs. The Commission adopted this  
47 latter recommendation as part of approving the sale.
- 48 • Dockets 07-035-93 and 09-035-23, on the reasonableness of RMP’s Cost-  
49 of-Service study. I also assisted the Office in the development of its rate  
50 design proposal.

51 • Docket 09-35-15, on the need for RMP’s proposed Energy Cost  
52 Adjustment Mechanism.

53 I also assisted the Office in analyzing various issues in the multi-state  
54 process. These issues included resource planning, cost allocation of generation-  
55 and-transmission plant, regulatory policy and risk analysis.

## 56 **II. Introduction**

57 **Q: On whose behalf are you testifying in this rate case proceeding?**

58 A: My testimony is sponsored by the Office of Consumer Services.

59 **Q: What issues does your testimony address?**

60 A: I evaluate the Cost-of-Service Study (“COS Study” or “COSS”) and the  
61 Marginal Cost Study (“MC Study”) filed by Rocky Mountain Power (“RMP” or  
62 “the Company”) and recommend certain improvements be made to the  
63 Company’s analyses in the next rate case filing. I pay particular attention to the  
64 calibration of the COS Study load data introduced by RMP in this proceeding  
65 and to certain classification and allocation methods. In addition, I address  
66 RMP’s reliance on these COSS and Marginal Cost studies for its revenue spread  
67 and residential rate design proposals.

## 68 **III. Evaluation of RMP’s Cost-of-Service Study**

69 **Q: What is the purpose of the cost-allocation process?**

70 A: The purpose of the cost-allocation process is the fair assignment of the total  
71 Utah jurisdictional revenue requirement to the various tariffed rate classes.<sup>1</sup> A

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<sup>1</sup>There are also cost-allocation implications for certain special contract customers due to pricing provisions in their respective contracts.

72 fundamental principle of the process is that allocation based on cost causation  
73 results in an equitable sharing of embedded costs.

74 **Q: What role should the embedded COS Study play in revenue allocation?**

75 A: Any embedded-cost-based COS Study is approximate and based on judgment.  
76 Its reliability is also affected by limits on the accuracy of the load data. For these  
77 reasons, it should serve only as a guide to class rate spread.

78 **Q: Should the Commission expect classification and allocation methods to  
79 change over time?**

80 A: Yes. A COS Study methodology should not be fixed in stone. It should be  
81 updated or revised as needed to address changes in any of the following:

- 82 • the conceptual models of cost causation
- 83 • data availability
- 84 • the environment in which utilities operate, such as the structure of whole-  
85 sale markets and cost patterns
- 86 • energy and regulatory policy.

87 **Q: What COS Study issues does your testimony address?**

88 A: My testimony on the COS Study addresses two basic areas:

- 89 • the reliability of the Company's load data, and
- 90 • specific classification and allocation factors.

91 A. *Evaluation of the Load Data*

92 **Q: What load data issues does your testimony address?**

93 A: My testimony addresses the following issues:

- 94 • the introduction of a calibration process to reduce a so-called "gap"  
95 between the sum of retail class peaks and the Utah jurisdictional peak,
- 96 • the unreliability of irrigator load data, and

97           •     the failure to weather normalize retail class peaks.

98     1.   *Calibration*

99     **Q: What is RMP’s justification for the calibration of load data?**

100    A:   According to Mr. Thornton’s Direct (at 10) “The calibration process is based on  
101       the expectation that the sum of base year class loads should equal the total  
102       forecast jurisdictional load estimates” at PacifiCorp system monthly peaks.  
103       Calibration concerns only the estimation (or re-estimation) of retail loads  
104       coincident with PacifiCorp system peaks (“CP”).

105    **Q: Please describe RMP’s calibration process?**

106    A:   RMP follows several steps to develop the COS Study load data. The calibration  
107       process (as described in Mr. Thornton’s Direct at 10-13 and shown in  
108       Attachment OCS 7.2), is by no means a simple and transparent algorithm:

- 109       •     For the sum of retail class peaks, the process starts with the monthly dates  
110           and times of the system peaks in the base year.
- 111       •     RMP estimates the class contributions to system peaks in the base year,  
112           using adjusted load research data.
- 113       •     RMP forecasts class hourly loads by applying class energy growth factors  
114           to the adjusted base year load research data.
- 115       •     Based on its assumption that class load shapes are constant, RMP sets each  
116           monthly class CP at the forecasted hourly load at the time of base year  
117           system peaks.
- 118       •     RMP then sums the forecasted class monthly CP’s at the base year dates  
119           and times, and compares the results, by month, to the forecasted Utah  
120           jurisdictional CP. The jurisdictional CP forecasts are based on a different



121 methodology and may occur at different dates and times than the class  
122 CP's.

123 • Monthly class loads are adjusted to reduce the “gap.” These adjustments  
124 are applied to the sampled classes only. The loads of the interval-metered  
125 classes are assumed to be 100% certain.

126 • Where the two Utah forecasts (the sum of class and the jurisdictional  
127 peaks, both excluding the interval-metered loads) differ in any month by  
128 more than 5%, the sampled class peaks are adjusted in one of two ways:  
129 (1) the difference in excess of 5% is spread proportionally over the  
130 sampled classes (if the initial difference is between 5% and 10%) or (2) the  
131 class peaks are determined at a date and time that is closer to the  
132 jurisdictional time of peak and, if necessary, the revised class peaks are  
133 adjusted for any excess over 5% (if the initial difference is more than  
134 10%). RMP's choice of new dates and times is based on somewhat of a  
135 trial-and-error process.

136 • RMP also calculated a separate calibration that minimized all monthly  
137 “gaps” to 5%. This simpler calibration was not used in the COSS.

138 • Finally, if necessary, monthly class CP's are adjusted in 0.5% increments  
139 to reduce the annual “gap” to 2%. This adjustment was not required.

140 **Q: Is “calibration” considered a valid adjustment to statistical results?**

141 **A:** No. According to the 1992 NARUC Utility Cost Allocation Manual (p. 179):

142 ...The sum of the coincident demands for all classes for any hour adjusted  
143 for losses will not equal the demand of the utility generated in that hour.  
144 This is because of sampling and non-sampling errors.

145                   When the historic test year is coincident with the year the load data  
 146 was collected, the cost analyst can use the demands as estimated and  
 147 calculated but usually an adjustment is made to the demands so that they  
 148 sum to the actual demand of the utility in that hour. Sampling statisticians  
 149 prefer that no adjustment be made because of the uncertainty as to whether  
 150 the adjusted demands by class represent more accurately the class's  
 151 proportion of the total demand than the statistically estimated demands.  
 152 Some cost analysts have adjusted the estimated demands proportionately of  
 153 only those classes that are not 100% time-recorded. This procedure,  
 154 however, ignores the size of the sampling error of the various estimates and  
 155 the measurement errors present in 100% time-recorded classes.

156 **Q: How does RMP's calibration affect the COSS load data?**

157 A: The calibration increased the relative annual average peak of the Schedules 1  
 158 and 23 and reduced the relative peak of Schedule 6. As shown in Table 1, The  
 159 changes in the current case are small; see Table 1

160 **Table 1: Effect of Calibration on COSS Load Data**

Class	Total Annual		Difference		Percent of Total Class Sum		
	Pre-Calib	Calibrated	kW	%	Pre-Calib	Calibrated	Increase
Res 001	15,739,626	15,864,216	124,589	0.79%	35.12%	35.24%	0.10%
Com 006	12,447,653	12,486,511	38,858	0.31%	27.78%	27.74%	-0.05%
Com 023	2,922,563	2,979,568	57,004	1.95%	6.52%	6.62%	0.09%
Irr 010	213,589	213,589	0	0.00%	0.48%	0.47%	0.00%
<i>Sum of Sampled Classes</i>	31,323,432	31,543,883	220,451	0.70%	69.90%	70.07%	0.15%
<b>Total Class Sum</b>	44,810,760	45,031,212	220,452	0.49%			

161                   The algorithms RMP uses to adjust class monthly peaks have different  
 162 effects on relative class peaks:

- 163 • The proportional spread among sampled classes maintains the relationship  
 164 among those classes, but changes the allocations between large customers  
 165 and sampled customers.
- 166 • Changes in the day and time of peaks changes the allocations among all  
 167 classes.

168 **Q: Are there significant problems specific to RMP's calibration process?**

169 A: Yes. There are many problems with RMP's calibration of load research and  
170 forecasting results, as follows:

- 171 • The calibration process is not a precise algorithm.
- 172 • A monthly calibration holds the class load forecasts to a higher reliability  
173 standard than the load research data support.
- 174 • Before any calibration occurs, the difference between the sums of the  
175 monthly class peaks and the monthly Utah jurisdictional peaks is already  
176 less than RMP's target of 2%. The selective calibration process used by  
177 RMP actually increases this difference.
- 178 • Unlike the jurisdictional peak, the class load shapes, class monthly peaks,  
179 and the days and times they occur are based on actual loads in a single  
180 historical year, rather than a year normalized for weather and other  
181 important factors (DPU 3.8). Even when RMP changes the day and time of  
182 the monthly peaks, the class loads are still based on an actual year.
- 183 • The same adjustment is applied to all sampled classes even though the  
184 residential load research study is designed to provide more reliable data  
185 than are the load-research samples for the other sampled classes.<sup>2</sup>
- 186 • The class CP forecasts and the jurisdictional forecasts are based on  
187 different methodologies, another possible cause of the difference between  
188 the two forecasts and one that has nothing to do with the varying  
189 confidence in various class load studies.

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<sup>2</sup> According to Mr. Thornton, the residential class sampling was designed to achieve  $\pm 5$  percent precision at the 90 percent confidence level, while the load data for the other sampled classes was expected to meet a design criteria of  $\pm 10$  percent precision at the 90 percent confidence level (Thornton Direct, p. 6)

- 190 • Each of the forecast methods contains sources of statistical error that can  
191 cause discrepancies between the class and jurisdictional peak loads, and  
192 are also independent of the uncertainties in load research data.
- 193 • The process incorrectly assumes zero error in historic census data and in  
194 the forecasted loads of large customers.
- 195 • The calibration method is based on the assumption that all error lies with  
196 the class load research and forecasts, ignoring the data and forecasting  
197 error in the jurisdictional CP estimates.
- 198 • The Company claims to be confident in its load research and statistical  
199 analyses. On the other hand, RMP proposes this calibration process as a  
200 “fix” to its statistical results. These are inconsistent positions.
- 201 • The Utah jurisdictional peaks include some Utah loads that are excluded  
202 from the sum of the class peaks reflected in the COSS.
- 203 • Losses from wholesale transactions and power transfers through Utah may  
204 be inappropriately assigned to the Utah jurisdiction, thereby inflating Utah  
205 loads reflected in the jurisdictional model. This was the one of the primary  
206 reasons calibration was abandoned by the Company in 2002.

207 **Q: How does the accuracy standard RMP required of its load research study**  
208 **design differ from the calibration tolerances?**

209 A: RMP’s calibration standard for sum of sampled peaks in each month is 5% and  
210 for the annual total sum of peaks is 2%. That is, RMP adjusts the class peaks (in  
211 various ways) until the forecast jurisdictional peak in each month is between  
212 95% and 105% of the sum of class peaks, and the annual average of the forecast  
213 monthly jurisdictional peaks is between 98% and 102% of the average of the  
214 monthly sum of class peaks. But the load research sampling is designed to meet  
215 a much lower level of accuracy: to produce annual average class load estimates

216 within 10% of the actual load, with a confidence level of 90%. (Thornton Direct,  
 217 p. 4).<sup>3</sup> Furthermore, as the Company itself explains, the design standard applies  
 218 only to the annual sum of peaks, not to the individual monthly peaks:

219 Mr. Thornton’s testimony does not assert individual peaks will reflect an  
 220 “accuracy of plus or minus 10 percent at the 90 percent confidence level.”  
 221 Rather, it states that this is the design standard for the “variable of interest”  
 222 (lines 73-74). The variable of interest for the load studies referenced is the  
 223 average demand at the time of the monthly system peaks, as measured over  
 224 a twelve consecutive month period. (Response to OCS 10.1)

225 The individual month peaks are not used by RMP’s COSS in allocating  
 226 costs; only an annual average of the monthly peaks is used in allocation, and  
 227 only that average is important for cost allocation. Errors in individual months  
 228 may offset one another; accuracy in monthly peaks is not essential for equitable  
 229 cost allocation.

230 **Q: How close is the annual sum of class peaks to the annual sum of**  
 231 **jurisdictional peaks?**

232 A: The difference between the annual sums before calibration far less than RMP’s  
 233 2% target. As shown in Table 2 below, the calibration actually increases this  
 234 difference from 0.1% to 0.6%:

235 **Table 2: RMP Estimates of Utah vs. PacifiCorp Peak**

	Jurisdictional	Sum of Class	
		Pre-Calib	Calibrated
<i>kW</i>	44,762,224	44,810,760	45,031,212
<i>% Gap</i>		0.1%	0.6%

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<sup>3</sup>RMP designed its residential sampling to meet a higher standard: a confidence level of 90% that any particular load estimate is within 5% of the actual load. However, RMP ignores this higher accuracy in its calibration process.

236 Given that the annual “gap” is almost zero and the monthly peak “gaps” are  
237 statistically meaningless, RMP’s calibration process addresses a problem that  
238 does not exist.

239 **Q: How do the methodologies used to forecast jurisdictional peaks and class**  
240 **peaks differ?**

241 A: The jurisdictional forecasts are the result of regressions on historical  
242 jurisdictional hourly load data, for each hour. The forecast of jurisdictional load  
243 shape is normalized through regressions that contain dependent variables for  
244 weather.

245 The COS loads are the result of completely separate regressions.  
246 Furthermore, the load shapes and the dates and times of peaks are based on what  
247 happened in one actual year only, the base year. There is no attempt to develop a  
248 class load shape for a normal year. Only the forecasted class energy growth is  
249 normalized for weather through a regression on historic energy use.

250 There is no reason to expect that the projections resulting from two  
251 different methods—using different driving variables, one weather-normalized  
252 and the other not—will exactly match; and if they do not match, there is no  
253 reason to assume that one projection is right and the other wrong.

254 **Q: What sources of statistical error exist, other than the load research data**  
255 **error?**

256 A: Every regression analysis has a confidence interval around its estimates of the  
257 best-fit equation, and an even wider prediction interval around the projection for  
258 any particular set of inputs.

259 In addition, the JAM estimate of Utah’s contribution to system peak (the  
260 measure that the DPU assumes is correct) is not even directly the result of the  
261 regressions. Rather, the Company separately forecasts hourly state loads (not

262 coincident with the system peak), monthly peak state loads, and monthly energy,  
263 all from regression analysis; turns the hourly forecasts into a monthly load  
264 duration curve; shifts the curve vertically to fit the state peak and rotates the  
265 curve to fit the energy forecast; turns the load duration curve back into hourly  
266 loads; adds loads across states and selects the system peak hour.

267 There are clearly many assumptions and potential errors in this process and  
268 they are sources of error in the forecasted jurisdictional peaks as well as the  
269 class peaks.

270 **Q: Has the Company acknowledged that there can be error in interval-**  
271 **metered data?**

272 A: Yes. In his Rebuttal Testimony in Docket No. 09-035-23 (at 9), Mr. Thornton  
273 stated that “any one of three components (load research data, census data, and/or  
274 Utah Border Load data) could have an error ...”

275 **Q: Given its recognition that there is error in the census data, what rationale**  
276 **does RMP offer for treating the census data as 100% accurate?**

277 A: RMP seems to take the position that it is appropriate to presume 100% accuracy  
278 unless proven otherwise (OCS 10.5):

279 ...Until the Company becomes aware that a given metering location is  
280 NOT working, the presumption will always be that the Company is  
281 receiving load data from all members of any of these direct measurement  
282 classes.

283 **Q: How would RMP “become aware” that a census meter is malfunctioning?**

284 A: RMP does not provide that information (OCS 10.5).

285 **Q: What steps would RMP take if it discovered that census data were**  
286 **incorrect?**

287 A: That also is unclear. In one instance, RMP included a variable that reflected two  
288 incorrect monthly bills in one month for industrial customers in a regression

289 analysis used to predict sales growth. But RMP may not even know the effect of  
 290 meter error on measured hourly loads and therefore on the forecast peaks of  
 291 census customers.

292 **Q: What Utah loads are not included in the COS Study retail-class loads?**

293 A: Certain customer loads (electric furnace loads serviced under schedule 21,  
 294 backup loads serviced under schedule 31, and the partial requirement loads) are  
 295 reflected in jurisdictional peaks but not in the sum of retail class peaks.

296 Adding in the omitted loads has a noticeable affect on the monthly “gaps,”  
 297 Table 3 provides a comparison by month, of the Utah jurisdictional peak with  
 298 the sum of class peaks before calibration including the omitted loads. Negative  
 299 values indicate months in which the sampled-class loads must be adjusted  
 300 downward if the total monthly class load is to match the JAM load.

301 **Table 3: The Effect of Omitted Loads on JAM-Class Differentials**

	Sum of Class Contributions to System Peak			JAM Utah	JAM-Class Difference as %	
	COS Classes	Omitted Classes	Total		Excl Omitted	Incl Omitted
<i>Jul-09</i>	4,686	38	4,723	4,723	0.79%	-0.01%
<i>Aug-09</i>	4,759	37	4,796	4,608	-3.29%	-4.09%
<i>Sep-09</i>	4,305	43	4,348	4,240	-1.54%	-2.56%
<i>Oct-09</i>	3,300	135	3,435	2,911	-13.34%	-17.98%
<i>Nov-09</i>	3,571	188	3,758	3,484	-2.49%	-7.87%
<i>Dec-09</i>	3,257	156	3,412	3,716	12.36%	8.17%
<i>Jan-10</i>	3,464	176	3,640	3,573	3.05%	-1.88%
<i>Feb-10</i>	3,350	176	3,526	3,207	-4.45%	-9.94%
<i>Mar-10</i>	3,446	184	3,630	3,066	-12.39%	-18.39%
<i>Apr-10</i>	3,145	170	3,315	2,922	-7.60%	-13.43%
<i>May-10</i>	3,094	122	3,216	3,900	20.67%	17.54%
<i>Jun-10</i>	4,435	113	4,548	4,411	-0.54%	-3.10%
<i>Total</i>	44,811	1,538	46,349	44,762	-0.11%	-3.54%

302 The average sum of class peaks for the classes included in the COSS is  
 303 slightly (0.1%) higher than the jurisdictional peak, while the sum of all the class



304 loads (including the loads omitted by the Company) is 3.5% higher than the  
305 jurisdictional peak. In addition to the five months that RMP calibrated, using the  
306 corrected data with all loads would require the calibration of February as well.  
307 For the four months (including February) in which class loads would be adjusted  
308 downward, the gaps to be adjusted would increase by 3 to 10 percentage points,  
309 while in the two months with upward adjustments, the gaps would decrease by 3  
310 or 4 percentage points. As a result, the loads of the sampled classes would be  
311 reduced much more by calibration if the omitted classes are properly included in  
312 the computation.

313 **Q: What losses occur within Utah that are not due to Utah retail sales?**

314 A: The sources of these losses include:

- 315 • sales to other states,
- 316 • municipal and coop loads in Utah,
- 317 • power flowing from Arizona or Wyoming, through Utah, to Idaho and  
318 beyond.

319 **Q: Has RMP attempted to measure these losses?**

320 A: No. The Company has made no effort to measure these losses. RMP gives the  
321 following explanation (OCS 10.12):

322 PacifiCorp is unable to provide the requested estimate. While the  
323 Company does have Utah-specific loss figures, these are limited to retail  
324 uses of the transmission system in Utah. Accordingly, a Utah-specific  
325 estimate of losses for third-party wholesale uses of the system cannot be  
326 provided from these figures. The Company has transmission system-wide  
327 loss figures, but these are not separated into individual state results.

328 2. *Weather Normalization*

329 **Q: How do the JAM and COSS peak load forecasting methods differ?**

330 A: While the Company has for some time used weather-normalized load shapes to  
331 determine peak loads for the JAM model, it does not weather-normalize the  
332 class load data used in the COS Study (DPU 3.8). This discrepancy appears to  
333 be one important factor accounting for some of the difference or gap between  
334 the jurisdictional and class peak loads.

335 3. *Irrigator Load Data*

336 **Q: Does the irrigation class present special load research challenges?**

337 A: Yes. The irrigation loads are diverse, highly variable from year to year, and hard  
338 to characterize. Recognizing this variability, RMP used an unusually large  
339 sample size.

340 **Q: Has the reliability of the irrigator load data used in the current COS Study  
341 been improved?**

342 A: No. RMP has not provided any analysis to indicate that the irrigator load data  
343 has improved

344 **Q: What has RMP's recent experience been with its irrigator load research  
345 data?**

346 A: In the data provided in Company Witness Scott Thornton's Exhibit SDT-1 in the  
347 last rate case (Docket No. 09-035-23), there were sizeable discrepancies  
348 between estimated and actual monthly usage. The overestimates of irrigation  
349 class usage in the summer months (the only months for which RMP uses the  
350 irrigation load-research data) ranged from 18% in May to 62% in August. Table  
351 4 summarizes these errors.

352

**Table 4: Errors in RMP’s Irrigation Load Reconstruction**

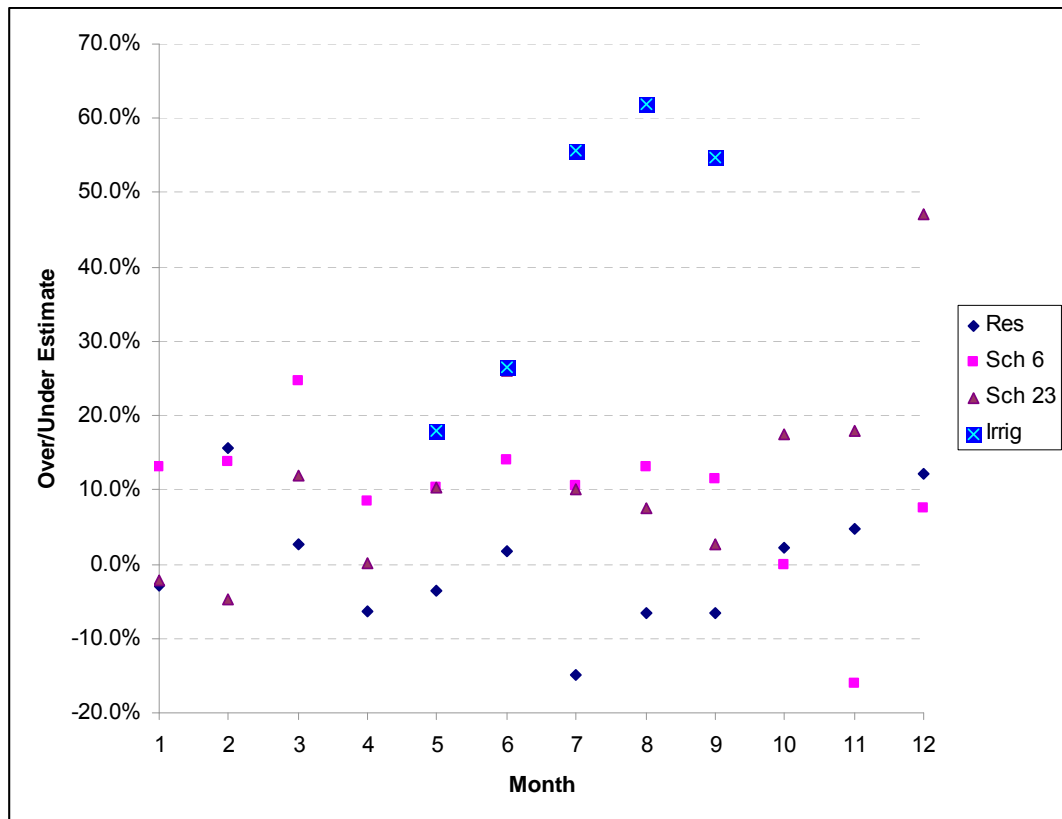
	Sample MWh	Billing MWh	Adj. Factor	Over- estimate
May	35,079	29,728	0.8475	18.0%
June	48,924	38,702	0.7911	26.4%
July	68,699	44,108	0.6420	55.8%
August	69,803	43,086	0.6173	62.0%
September	44,524	28,760	0.6459	54.8%

353 The load-research data over-predicted actual usage of irrigation customers by  
354 45% in the summer months.

355 **Q: Were these estimation errors typical for RMP’s load-research efforts?**

356 A: No. As shown in Figure 1 below, the five months of irrigation load data included  
357 the three largest errors and five of the seven largest errors, out of the 41 monthly  
358 samples in Exhibit SDT-1.

359 **Figure 1: Errors in RMP Load Sampling**



360

361 **Q: Can RMP's pro rata adjustment to load in all hours provide an adequate**  
362 **correction to the estimated irrigation loads?**

363 A: No. In its derivation of the class hourly load estimates from the sample load  
364 data, RMP's adjustment holds load shape constant. In other words, RMP  
365 assumes that the class demand factors are in constant proportion to energy use  
366 and the load profile is unaffected, no matter what the cause of the discrepancy.  
367 This is an unrealistic assumption, especially in the case of discrepancies as large  
368 as 62%. The factors that significantly alter kWh usage (such as crop rotations,  
369 changes in weather, temperature and rainfall, and customer diversity) are likely  
370 also to affect load shape.

371 **Q: Can the current irrigator load data be relied on to support a disproport-**  
372 **ionate increase in irrigation rates?**

373 A: No. Since the load data for this class has not come close to meeting PURPA  
374 standards and has differed sharply from actual class sales, no conclusions can be  
375 drawn about the cost of service for the irrigation class. The current irrigator load  
376 data should not be relied upon to support a major cost allocation action.

377 **B. *Evaluation of Classification and Allocation Factors in the Cost-of-Service***  
378 ***Study***

379 **Q: Have you identified areas in which RMP's COS Study should be improved?**

380 A: Yes. I have identified a number of improvements that should be made to the  
381 Company's classification and allocation factors to reflect cost causation. In  
382 particular, future RMP COS Studies should recognize the following realities,  
383 each of which I discuss further below:

- 384 • At least 50% of generation plant, especially coal and wind resources, is  
385 energy-related.

- 386       • The reliability-based need for generation capacity depends on the  
387           relationship between retail load, net wholesale sales and available capacity,  
388           not simply upon demand.
- 389       • Scrubbers are entirely energy-related investments.
- 390       • More than 50% of firm power purchase costs are energy-related.
- 391       • Some service drops are shared by two or more customers.

392    1.   *The Classification of Generation Plant*

393    **Q: How does the COS Study classify generation plant?**

394    A: The COS Study classifies generation plant as 75% demand-related and 25%  
395       energy-related. RMP’s approach recognizes that power-production facilities are  
396       built both to serve demand (i.e., to meet reliability requirements) and to produce  
397       energy economically.

398    **Q: How did PacifiCorp come to use a demand-energy split of 75-25 for  
399       generation?**

400    A: It was developed for purposes of jurisdictional allocations. As I understand the  
401       history of this classification, the 75-25 split was initially a compromise between  
402       Pacific Power and Light’s 50-50 demand-energy classification and Utah Power  
403       and Light’s 100% demand classification, in place at the time of the PacifiCorp  
404       merger.

405                In Docket No. 97-035-01, the Commission acknowledged that energy  
406       needs are a significant driver of generation capital costs. It adopted the  
407       Division’s *qualitative* argument in support of classification of some generation  
408       plant as energy-related and found the 75-25 split to be “reasonable.” The Order  
409       does not refer to any *quantitative* cost-causation analysis as the basis for the 75-  
410       25 split:

411 Citing both past operating experience and future resource planning, the  
412 Division notes that resources with higher energy availability are chosen  
413 over those with lower energy availability. Since energy plays a role in the  
414 selection of least-cost resources, the Division concludes that some weight  
415 needs to be given to energy in planning for new capacity, and the current  
416 weight of 25 percent is reasonable. We find the *qualitative argument*  
417 offered by the Division to be...convincing. (PSC Order, Docket No. 97-  
418 035-01 at 82, emphasis added)

419 **Q: Did the Commission provide any additional guidance in its Order in Docket**  
420 **No. 09- 035-23?**

421 A: Yes. In the Report and Order in the last general rate case, the Commission did  
422 indicate that changes to reflect cost causation could meet Commission approval.  
423 As the Commission stated,

424 We also want to insure that these fundamental cost-of-service decisions are  
425 applied consistently at interjurisdictional and class levels...*unless good and*  
426 *sufficient cause shows otherwise* (emphasis added).

427 **Q: Is there a good analytical reason for changing the demand-energy split**  
428 **applied to generation plant?**

429 A: Yes. The 75-25 split understates the portion of generation investment—  
430 particularly in coal and wind plants—that is incurred to meet energy needs,  
431 rather than peak load.

432 **Q: Has the Commission endorsed your view that more generation plant should**  
433 **be classified as energy-related?**

434 A: No, for at least two reasons. First, the Commission found that a change to the  
435 classification of generation would be inconsistent with the JAM method.  
436 Second, the Commission believed that the existing 75-25 method is supported  
437 by the stress factor analysis.

438 **Q: What is your understanding of the Commission's current view regarding**  
439 **consistency between the JAM and the COSS?**

440 A: The Commission’s position is not clear. In its Order in Docket No. 09-035-23,  
441 the Commission appeared to raise further obstacles to approval of changes to the  
442 COSS that are inconsistent with the JAM methodology:

443 Any party who would like to propose an alternative to the approved  
444 methods must provide analysis to demonstrate the proposed method is also  
445 appropriate and viable at the inter-jurisdictional level. This analysis must  
446 include a level of detail to determine the impacts to Utah and other states in  
447 the PacifiCorp system of a proposed change in classification and allocation  
448 methods

449 It is not clear what the Commission meant by the term “viable at the inter-  
450 jurisdictional level.” If that standard requires the proponent of a change to prove  
451 that the change would be accepted by all five of the other PacifiCorp states for  
452 use in a consensus JAM, it would be nearly impossible to meet. If, on the other  
453 hand, the standard is to demonstrate that the proposed change would not  
454 seriously disadvantage Utah, or would not excessively burden the majority of  
455 states, it may be possible to provide the information the Commission is seeking.

456 I present an analysis of the energy classification of generation plant, in the  
457 event that the Commission clarifies its standard so as to consider allocation  
458 factors that are not identical to the current JAM methodology.

459 **Q: Does the stress factor analysis support the 75-25 classification of**  
460 **generation?**

461 A: No. The Company’s stress factor analysis determines the hours of load that drive  
462 the reliability-based need for capacity. Therefore, it is relevant to the allocation  
463 of the demand-related portion of generation plant. In particular, since it shows  
464 that hours in all months contribute to the loss-of-load-probability, it supports the  
465 12-CP allocator. It is not relevant to the classification of plant as energy- or  
466 demand-related.

467 **Q: How can the energy-related portion of generation plant costs be estimated**  
468 **on a cost-causal basis?**

469 A: One approach is the *peaker method*, which considers the demand-related portion  
470 of production plant to be the minimum cost of providing the current system  
471 reliability level, and the remainder to be the energy-related portion.

472 **Q: Has the Company found the peaker method to be reasonable?**

473 A: Yes. The Company's current analysis of marginal generation cost is based on the  
474 same peaker method. In the case of the marginal cost calculation, a new  
475 combined cycle unit (CC) is considered to operate as the baseload unit. The  
476 simple cycle combustion turbine (CT) is a proxy for capacity costs. The excess  
477 of the cost of the CC over the CT is considered energy-related. (Paice Direct, pp.  
478 12-13).

479 RMP's support for this methodology is a longstanding one, dating back to  
480 its 1989 UP&L Distribution Study at page 11:

481 The increased cost of a baseload unit over a peaking plant represents an  
482 investment made to save fuel costs. The additional investment can be  
483 classified as energy related.... The generation plants have two equally  
484 important ratings, energy and demand.

485 **Q: Please explain how the peaker method would be used to classify generation**  
486 **plant in a COS Study.**

487 A: For each generation unit, a good initial estimate of the demand- or reliability-  
488 related portion of its cost is the cost per kW of a peaker (generally a simple-  
489 cycle combustion turbine) installed in the same period times the rated capacity  
490 of the unit. The cost of the unit in excess of the equivalent gas turbine capacity  
491 is energy-related.<sup>4</sup>

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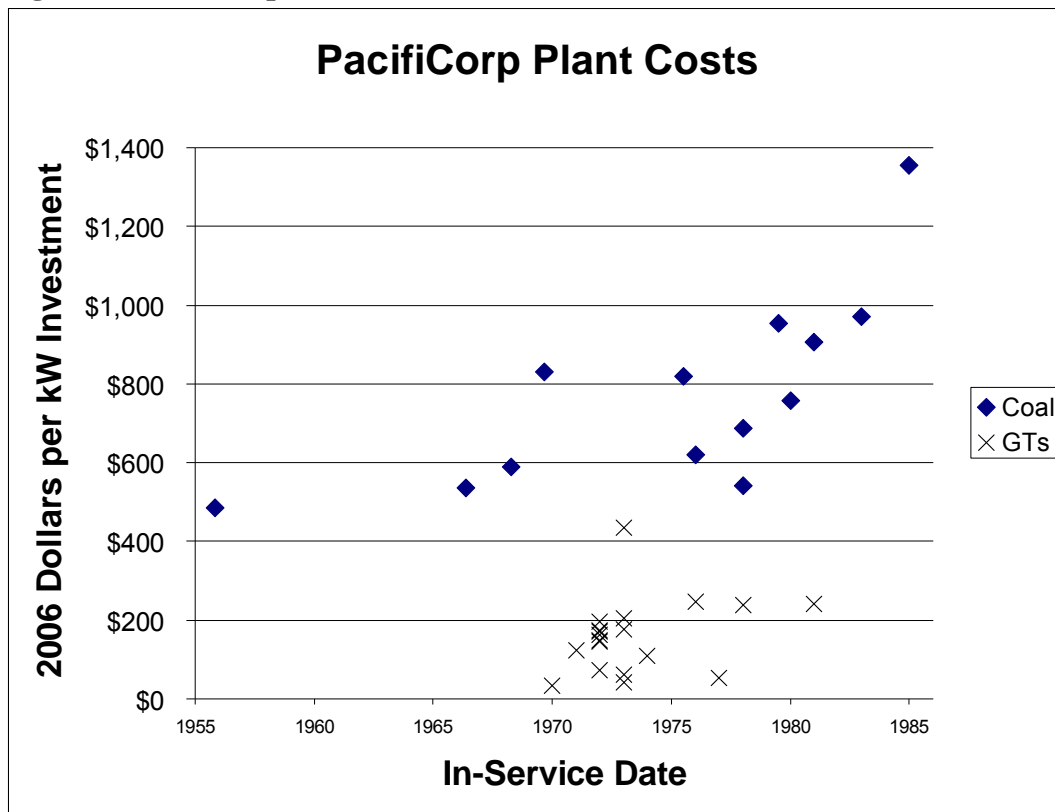
<sup>4</sup>This calculation overstates the reliability-related portion of plant cost: it assumes steam plant supports as much firm demand as would be supported by the same capacity of combustion turbines.



492 **Q: Have you applied the peaker method to PacifiCorp’s existing coal plants?**

493 **A:** Yes. I compared the gross capital cost per kilowatt, in year-end 2006 dollars, for  
494 each existing PacifiCorp coal plant and for contemporaneous combustion-  
495 turbine plants, sorted by in-service date.<sup>5</sup> The peakers averaged under \$200/kW,  
496 compared to \$500–\$1,000/kW for PacifiCorp’s coal plants, suggesting that 60%  
497 to 80% of the coal plant capital costs are energy-related. See Figure 2 below.

498 **Figure 2: PacifiCorp Coal Plant Costs versus CT Plant Costs**



499

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Higher forced outage rates, large maintenance requirements, and the size of large units all tend to reduce the contribution of large units to system reliability.

<sup>5</sup>Since PacifiCorp does not own any peakers built in the same period as its coal plants, I used as proxies, peakers built in the relevant period in areas contiguous to PacifiCorp’s service territories. The peakers are those owned by investor-owned utilities in Arizona, Colorado, Montana, New Mexico, Nevada, Oregon, and Washington, and were all built during the period 1970–1981.

500 **Q: Do PacifiCorp's projections of new generation plant costs support your**  
501 **findings from existing plant data?**

502 A: Yes. According to the 2008 Integrated Resource Plan, the lowest-cost new coal  
503 plant would be a Utah pulverized coal plant, at fixed costs of \$291/kW-yr.  
504 Netting out the fixed costs of a frame simple-cycle combustion turbine, at  
505 \$69/kW-year, the energy-related fixed cost of the new coal plant would be  
506 \$222/kW-year, or 76% of the total fixed cost.

507 In addition, RMP's current Marginal Cost Study indicates that even in the  
508 case of combined cycle plants, which are less costly than coal plants, the portion  
509 of fixed cost that is energy-related exceeds 25%. Netting out the fixed costs of a  
510 frame simple-cycle combustion turbine, at \$95/kW-year, this analysis calculates  
511 the energy-related fixed cost of a new combined cycle plant would be \$49/kW-  
512 year, or 34% of the total fixed cost (Attachment OCS 10.19). A comparable  
513 computation for a new coal plant, with higher capital and fixed O&M costs,  
514 would show much more the 34% of the fixed costs of a new coal plant as being  
515 energy-related.

516 **Q: What do you conclude based on your peaker analysis and the Company's**  
517 **Marginal Cost Study?**

518 A; The evidence supports moving in the direction of a 50/50 demand-energy  
519 classification of generation plant in future COS studies.

520 2. *Allocation of Demand-Related Generation Plant*

521 **Q: How does RMP allocate demand-related generation plant?**

522 A: It uses a weighted 12-CP allocator, where the monthly weights are the ratios of  
523 monthly system peaks to the annual system peak. The Company has referred to

524 this factor as a seasonally-weighted CP allocator because the peak month in  
525 Utah normally occurs in either July or August.

526 **Q: Is this allocator appropriate?**

527 A: No. It does not reflect cost-causation

528 **Q: Is the weighted 12-CP consistent with JAM allocations?**

529 A: No. The JAM generation allocator uses an unweighted 12-CP.

530 **Q: How does the weighted 12 CP allocator fail to reflect cost causation?**

531 A: The weighting of CP's incorrectly assumes that the need for and cost of capacity  
532 is a simple function of the amount of the system monthly peak. The significance  
533 of load in any given hour also depends on the following factors:

- 534 • The amount of generation capacity that is *available*, not just installed, to  
535 meet load in that hour. Because of forced outages, there are many hours  
536 that contribute to the system need for capacity.
- 537 • The scheduling of maintenance outages. PacifiCorp normally schedules  
538 generating-unit outages during the fall or spring months. Thus, it must have  
539 generation resources to meet demand when some units are unavailable  
540 because of scheduled outages in the shoulder periods.
- 541 • The effect of retail load on PacifiCorp's ability to sell capacity in the  
542 wholesale market, including in the non-summer months. By reducing  
543 PacifiCorp's wholesale sales, the additional load increases net power costs.

544 3. *Classification and Allocation of Scrubbers*

545 **Q: Why should new scrubber investment be treated as 100% energy-related?**

546 A: Scrubbers should be treated as a capitalized fuel cost, and therefore 100%  
547 energy-related, for the following reasons:

- 548       • The purpose of scrubbers is to reduce emissions from coal plants, which is  
549       a function of the amount of coal burned.
- 550       • The resulting SO<sub>2</sub> Emissions allowances/revenues are allocated 100% on  
551       energy in the Company's COSS model (i.e., SE or F30).
- 552       • Scrubbers reduce generation plant capacity. They do not serve peak load.  
553       Therefore, scrubbers do not serve any demand-related purpose.

554   **Q: Has the issue of the classification of scrubber retrofits been explicitly dealt**  
555   **with in the MSP process or in any Utah proceeding**

556   A: Not to my knowledge. The classification of scrubber retrofits represents a new  
557   issue that requires Commission consideration.

558   4. *Treatment of Firm Non-Seasonal Purchases*

559   **Q: How does RMP classify and allocate firm non-seasonal purchases?**

560   A: The Company classifies firm non-seasonal purchases as 75% demand-related  
561   and 25% energy-related and allocates each month's cost separately based on  
562   class coincident peak and kWh usage in that month.

563   **Q: What costs does RMP's COS Study include in the category of "firm non-**  
564   **seasonal purchases?"**

565   A: As shown in the COS Study Model sheet labeled "NPC," the category is  
566   comprised of all purchases except non-firm and seasonal. It consists of the  
567   following transactions:

- 568       • long-term firm purchases,
- 569       • short-term firm purchases,
- 570       • storage & exchange,
- 571       • system balancing purchases.

572   The last two transaction categories are clearly 100% energy-related.

573 **Q: Does RMP’s COS Study understate the energy-related portion of long term**  
574 **firm purchase costs?**

575 A: Yes, in two important ways. First, the non-seasonal purchases are likely to  
576 reflect RMP’s mix of non-seasonal generation plant, which is more energy-  
577 related than the COS Study assumes, as discussed above in Section III.B.1.

578 Second, RMP allocates purchases and generation inconsistently. In the case  
579 of its own generation plant, RMP treats fuel costs and plant costs separately, and  
580 classifies fuel as 100% energy-related, and plant as 75% demand–25% energy-  
581 related. But in the case of firm non-seasonal purchases, RMP does not attempt to  
582 separate the variable and fixed components and instead treats all purchases costs  
583 as fixed plant costs. As a result, RMP allocates only 25% of all purchase costs,  
584 including fuel costs, on energy. This difference is illustrated in Table 5.

585 **Table 5: Share of Cost Allocated on Energy**

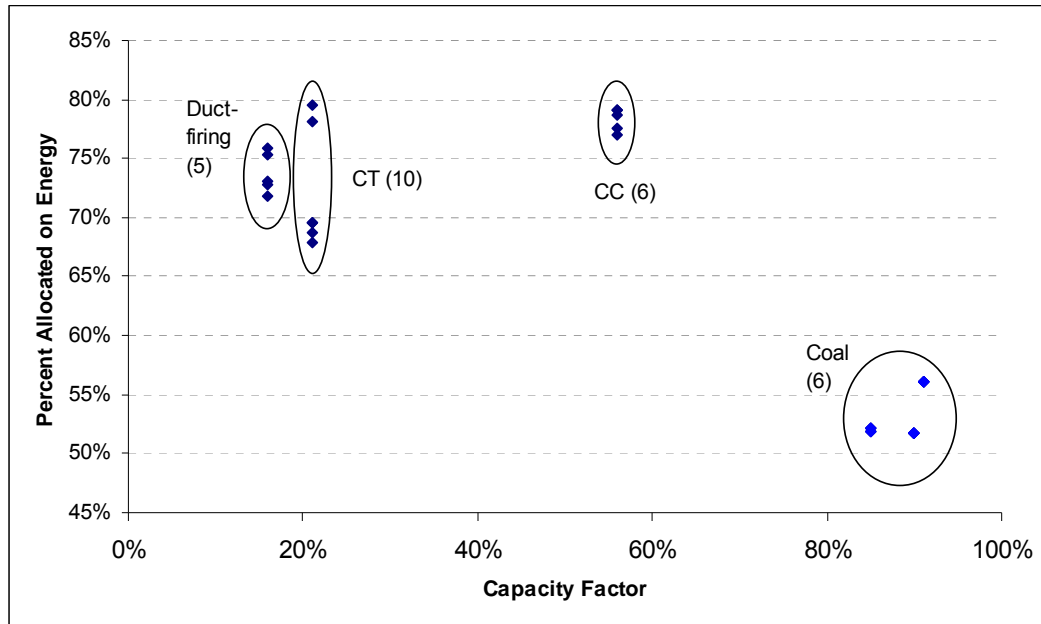
	<b>Fixed Costs</b>	<b>Fuel and Variable Costs</b>	<b>Total if Half of Cost Is Fuel</b>
<i>Plant</i>	25%	100%	62.5%
<i>Non-Seasonal Purchases</i>	25%	25%	25.0%

586 **Q: How significant is the disparity between RMP’s classification of purchases**  
587 **and generation?**

588 A: The disparity is large. From PacifiCorp’s 2008 Integrated Resource Plan, I com-  
589 puted the portion of total costs that RMP would allocate on energy for each  
590 potential new resource (See Figure 3). The energy-related portion of the costs is  
591 the sum of variable costs plus 25% of fixed costs. The portion of generator costs  
592 allocated on energy under RMP’s current classification and allocation method  
593 ranges from 52% for pulverized coal with carbon capture and sequestration to  
594 56% for coal without carbon capture, 66% to 81% for various types of  
595 combustion turbines, and 77%–83% for various combined-cycle configurations.

596  
597

**Figure 3: Energy-Related Share of New Resource Costs under RMP's COS Study Approach**



598 5. *Allocation of Service Drops*

599 **Q: How does RMP allocate service lines?**

600 A: They are allocated on weighted customer number, where the weights are calcu-  
601 lated from the cost of a new service by type of customer (Exhibit RMP\_\_(CCP-  
602 3), Tab 1, at 9).

603 **Q: Does the derivation of this allocator take into account all of the important**  
604 **cost factors?**

605 A: No. RMP's derivation of the allocator has at least two problems:

- 606 • It ignores the sharing of services by customers in multi-family buildings,  
607 and
- 608 • It assumes the same average service length (70 feet) for all rate classes.

609 **Q: How does the allocator ignore sharing of services?**

610 A: It assumes that each residential customer requires its own service line (Paice  
611 Direct at 8).

612 **Q: Has RMP confirmed that some residential customers share services?**

613 A: Yes. In its response to OCS 7.6, RMP agrees that “the assumption of one service  
614 drop per multi-family housing complex is not correct...” However, RMP has not  
615 modified the services allocator to correct this error.

616 **Q: What is RMP’s explanation for continuing to rely on an invalid  
617 assumption?**

618 A: RMP has given several reasons, including:

- 619 • It is unable to retrieve from its records enough customer data on shared  
620 service drops (OCS 7.4, OCS 7.5).
- 621 • Multi-family building service drops are more expensive than single-family  
622 services and there are no “clear rules of thumb” for deriving a  
623 representative cost figure (OCS 7.6).
- 624 • Some general service customers may also share service drops (OCS 7.6).

625 **Q: Have you estimated what the impact of shared services would be on the  
626 residential services allocator?**

627 A: Yes, given the data I have available to me. The 2000 Census of Housing  
628 indicates that about 29% of housing units in the Utah counties that RMP serves  
629 are in multi-family structures.<sup>6</sup> Of those, 13% of RMP’s customers live in  
630 housing structures with two to nine units, and 11% live in structures with more  
631 than nine units.

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<sup>6</sup>In calculating the average mix of housing type, I weighted each county’s mix by the number of RMP customers in that county (from OCS 7.3).

632                    Depending on the number of units in each category sharing services, the  
 633                    total number services to residential customers may be 20% less than RMP  
 634                    assumes for allocation purposes, as shown in Table 6.

635                    **Table 6: Estimate of Residential Sharing of Service Drops**

<b>Units in Structure</b>	<b>Number of Units</b>	<b>Customers per Service</b>
<i>1-unit, detached</i>	496,559	1.00
<i>1-unit, attached</i>	35,840	0.75
<i>2 units</i>	28,486	0.50
<i>3 or 4 units</i>	35,313	0.29
<i>5 to 9 units</i>	27,639	0.15
<i>10 to 19 units</i>	30,395	0.07
<i>20 to 49 units</i>	23,267	0.03
<i>50 or more</i>	23,378	0.02
<b>Total RMP housing units</b>	<b>700,872</b>	
<b>Number of residential services</b>		<b>555,474</b>
<b>Average number of services per residential customer</b>		<b>0.79</b>

636                    **Q: Is your use of census data to derive the number of shared services a**  
 637                    **reasonable basis for a services allocator?**

638                    A: Yes. The use of census housing data is clearly an improvement over RMP's  
 639                    assumption that every residential customer has its own service drop.

640                    **Q: Could the Company update your estimate of the percentage of customers**  
 641                    **that reside in multi-family dwellings by using 2010 Census Data as that**  
 642                    **becomes available?**

643                    A: In the absence of more detailed information from the Company about its  
 644                    customers and service drop installations, using 2010 Census Data to update the  
 645                    estimate I provide here is a reasonable approach. Office witness, Dan Gimble,  
 646                    also discusses the issue of shared services in his direct testimony and provides  
 647                    the Office's recommendation.



648 **IV. Marginal Cost Study**

649 **Q: What problems have you identified in RMP's Marginal Cost Study?**

650 A: RMP's Marginal Cost Study understates the cost of load growth in at least two  
651 ways:

- 652 • RMP excludes sizeable future transmission investment that may actually  
653 be growth-related; and
- 654 • RMP excludes a major portion of distribution by classifying it as  
655 "commitment-" or customer-related.

656 **A. Transmission**

657 **Q: How does the Company estimate marginal transmission costs?**

658 A: RMP projects that it will make a total of \$1,074 million transmission  
659 expenditures over five years 2012-2016 to meet a load growth of 647 MW in the  
660 same period. (Exhibit RMP\_CCP\_5\_Redacted, Table 9).

661 **Q: What future expenditures are excluded as non-growth-related?**

662 A: Attachment OCS 7.25 provides a list of future transmission investments that  
663 were omitted from the estimate of marginal transmission cost as non-growth-  
664 related. In the years 2012 through 2016, these expenditures amount to \$2,272  
665 million.<sup>7</sup>

666 **Q: Has the Company explained why it omitted these expenditures from its  
667 marginal cost study?**

668 A: No, despite a request for this information (OCS 7.25(d)). In fact, Attachment  
669 OCS 7.25(d) refers to these expenditures as "Transmission-Increase capacity  
670 work 2011-2020" and eighteen of the additions are listed as general investments

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<sup>7</sup>The sum does not include expenditures for transmission to individual new customers

671 for “New Revenue–Transmission Expansion Plan.” It is unclear why RMP has  
672 excluded such a large portion of its transmission investments from its marginal  
673 cost calculation.

674 **B. Distribution**

675 **Q: How did RMP determine the portion of its distribution plant investment**  
676 **that is “commitment-related?”**

677 A: In concept, RMP used minimum-system approaches separate demand- and  
678 customer-related distribution costs according to these simple rules:

- 679 • The number of units (feet of line, number of transformers and meters) is  
680 due to the number of customers.
- 681 • The size of units is due to the load.

682 *1. Minimum System Methods*

683 **Q: Are these minimum-system rules based on a realistic view of an electric**  
684 **distribution system?**

685 A: No. This view is overly simplistic, for four reasons. First, much of the cost of a  
686 distribution system is required to cover an area, and is not really sensitive to  
687 either load or customer number. For example, serving many customers in one  
688 multi-family building is no more expensive than serving one commercial  
689 customer of the same size, other than metering. The distribution cost of serving  
690 a geographical area for a given load is roughly the same whether that load is  
691 from concentrated commercial or dispersed residential customers.

692 Second, load levels help determine the *number* of units, as well as their  
693 size. As load grows, utilities add distribution feeders and transformers in parallel  
694 with existing equipment, such as adding a transformer to serve one end of a

695 block, as load grows beyond the capability of the transformer originally serving  
696 the block (See OCS 7.19, OCS 7.21). Indeed, large customers may be served by  
697 multiple transformers to increase reliability.

698 In general, more small electric customers than large customers can be  
699 served from one transformer. Higher loads require larger service drops and  
700 secondary wires, so more transformers are added to reduce the length of the  
701 wires. This multiplication of transformer number is expensive because (1)  
702 transformers show large economies of scale in dollars of investment per kVA of  
703 capacity and (2) dispersed transformers have lower diversity than transformers  
704 serving many customers, increasing the total installed kVA required to meet  
705 customer load.

706 Third, load can determine the type of equipment installed, in addition to  
707 size and number. Electric distribution systems are often relocated from overhead  
708 to underground (which is more expensive) because the weight of lines required  
709 to meet load makes overhead service infeasible. Voltages may also be increased  
710 to carry more load, increasing the costs of equipment (e.g., insulation  
711 requirements for transformers and lines).

712 Fourth, increases in peaks and duration of high energy use on the so-called  
713 “commitment-related” investment increases the need for repairs and  
714 replacements, decreases its expected operating life, increases the carrying costs,  
715 and therefore increases the lifetime costs of the equipment (See OCS 7.22).

716 **Q: Please explain how increases in peaks and duration of high energy use**  
717 **affect distribution costs?**

718 A: Duration of high load affects distribution investment and outage costs in the  
719 following ways:

- 720 • The number of high-load hours determines risk of load loss following  
721 equipment failure, and hence drives investment in redundant equipment to  
722 improve distribution system reliability.
- 723 • The number and extent of overloads determines the life of the insulation on  
724 lines and in transformers (both in substations and in line transformers), and  
725 hence the life of the equipment. A transformer that is very heavily loaded  
726 for a couple of hours a year, and lightly loaded in other hours, may well  
727 last 40 years or more, until the enclosure rusts away. A similar transformer  
728 subjected to the same annual peaks, but to many smaller overloads in each  
729 year, may burn out in 20 years.
- 730 • All energy in high-load hours, and even all hours on high-load days, adds  
731 to heat buildup and results in (1) sagging of overhead lines, which often  
732 defines the thermal limit on lines; (2) aging of insulation in underground  
733 lines and transformers; and (3) a reduction in the ability of lines and trans-  
734 formers to survive brief load spikes on the same day.

735 **Q: How is the cost of the “minimum distribution system” generally derived?**

736 A: The most common methods used are:

- 737 • The Minimum-System Method,  
738 • The Zero-Intercept Method.

739 **Q: Please describe the Minimum-System Method.**

740 A: A minimum-system analysis attempts to calculate the cost (in constant dollars)  
741 of the utility’s installed units (transformers, poles, conductor-feet, etc.), were  
742 each of them the minimum-sized unit of that type of equipment that would ever  
743 be used on the system. The analysis attempts to determine how much would it  
744 have cost to install the same number of units (poles, conductor-feet,  
745 transformers), but with the size of the units installed limited to the current

746 minimum unit normally installed. This cost will be customer-related, and the  
747 remaining cost will be demand-related.

748 The ratio of the costs of the minimum system to the actual system (in the  
749 same year's dollars) produces a percentage of plant that is claimed to be  
750 customer-related.

751 **Q: Please describe the Zero-Intercept Method.**

752 A: The Zero-Intercept Method attempts to extrapolate from the cost of actual  
753 equipment (including actual minimum-sized equipment) to the cost of hypotheti-  
754 cal equipment that carries zero load, as in 0-kVA transformers, or the smallest  
755 units legally allowed (as 25-foot poles), or the smallest units physically feasible  
756 (e.g., the thinnest conductors that will support their own weight in overhead  
757 spans). The idea is that this procedure identifies the amount of equipment  
758 required to connect existing customers, even if they had virtually no load.

759 **Q: Is either method successful in separating customer-related from demand-**  
760 **related investment?**

761 A: No, for the following reasons:

- 762 • Minimum-system analyses overlook the smaller sizes installed in the past,  
763 but not currently on the system. The current minimum system is sized to  
764 carry expected demand. Consequently, as demand has risen over time, so  
765 has the minimum size of equipment installed. In fact, utilities usually stop  
766 stocking some less-expensive small equipment because rising demand has  
767 resulted in very rare use of the small equipment and the cost of  
768 maintaining stock became no longer warranted.
- 769 • Minimum-system analyses usually ignore the effect of loads on the *number*  
770 of units installed, or the *type* of equipment installed. Hence, a portion of  
771 the costs allocated to customer number is really driven by demand.

- 772       • Minimum-system methods ignore the effect of loads on the rate of repair  
773           and replacement of minimum-system equipment.
- 774       • Minimum systems analyses fundamentally assume that all area-spanning  
775           investment is caused by the number of customers. As discussed above, this  
776           is not true.

777   **Q: How should the number of units installed be categorized as customer or**  
778   **demand-related?**

779   A: A piece of equipment (e.g., conductor, pole, service drop, or meter) should be  
780   considered customer-related only if the removal of one customer eliminates the  
781   unit. The number of meters and, for the most part, services (although not the  
782   size) are customer-related, while feet of conductor and number of poles should  
783   be largely demand-related, especially in non-rural areas.

784           Reducing the number of customers, without reducing the demand in an  
785   area, will:

- 786       • sometimes eliminate a span of secondary conductor, if the customer is the  
787           furthest one from the transformer on that secondary;
- 788       • rarely eliminate a pole, if the customer is at the end of the primary line.

789           In many situations, additional conductors are added to increase capacity,  
790   rather than to reach an additional customer.

791   **Q: Can the zero-intercept method be relied on to determine the customer-**  
792   **related portion of plant?**

793   A: No. The determination of the number of units required for a zero-demand  
794   system are far from simple. A system designed to connect customers but provide  
795   zero load would look very different from the existing system. A zero-capacity  
796   electric system would not use the overlapping primary and secondary systems  
797   and line transformers that the real system uses. A system with very low loads

798 would use a single distribution voltage, which eliminates many conductor-feet,  
799 reduces the required height of many poles, and eliminates the need for line  
800 transformers.

801 The zero-intercept method is so abstract that it can be interpreted in many  
802 ways, and can produce a wide range of results. Any use of this method must be  
803 grounded in a firm understanding of the purpose and conceptual framework for  
804 defining a zero-intercept.

805 2. *Poles and Conductors*

806 **Q: What portion of pole and conductor investment does the Marginal Cost**  
807 **Study treat as “commitment-related?”**

808 A: The Study classifies 43% of pole costs and 22% of conductor costs as  
809 “commitment-related” ((Exhibit RMP\_CCP\_5\_Redacted, Table 4). For the  
810 residential class, the customer-related portion is higher: 58% of pole costs and  
811 34% of conductor costs.

812 **Q: Does RMP rely upon either of the minimum-system approach you describe**  
813 **to estimate the commitment-related poles and conductor costs?**

814 A: It is not clear from the Company’s testimony and responses to data requests  
815 submitted by parties. RMP constructs a hypothetical circuit from which it  
816 estimates marginal costs and classifies them as commitment- or demand-  
817 related. However, RMP does not provide a detailed explanation of the basis for  
818 this classification.

819 **Q: Is it likely that RMP’s Distribution Circuit Model has the same problems as**  
820 **the minimum-system methods you discussed above?**

821 A: Yes.

822 3. *Transformers*

823 **Q: What portion of transformer investment does the Marginal Cost Study**  
824 **treat as “commitment-related?”**

825 A: The Study estimates that 80% of transformer installation costs are  
826 “commitment-related” ((Exhibit RMP\_CCP\_5\_Redacted, Table 4).

827 **Q: What minimum system approach does RMP rely upon to estimate the**  
828 **commitment-related line transformer cost?**

829 A: RMP applies the Zero-Intercept Method.

830 **Q: Have you identified specific problems with RMP’s marginal transformer**  
831 **cost analysis?**

832 A: Yes. The regression analysis (documented in Attachment OCS 7.7) that RMP  
833 used to estimate the zero intercept has at least the following problems:

- 834 • The regression is based on a synthetic data, rather than the actual installed  
835 cost of actual individual transformer equipment.
- 836 • The results do not make sense. The zero-intercept exceeds the cost of a  
837 third of the transformers actually installed in 2009. RMP’s estimate of the  
838 commitment-related portion of marginal transformer costs assumes that the  
839 hypothetical utility would install zero-capacity transformers to serve zero-  
840 load customers that cost 18% more than 10 kVa transformers and 4% more  
841 than non-pad-mounted 25 kVa transformers (Attachment OCS 7.17).
- 842 • The regression analysis looks at only transformer sizes installed in 2009,  
843 not at all transformers currently on the system. Transformers currently on  
844 the system range in size from 5 kVa to 25,000 kVa.

845 **Q: In what way is the regression analysis based on a synthetic data set?**



846 A: The “data set” does not consist of actual cost data. Rather, it consists of 26  
847 numbers, which are the average installed cost by size of transformer for all  
848 transformers installed in 2009. By reducing the cost of 6,800 transformers into  
849 26 numbers, the data set has removed most of the cost variation that is supposed  
850 to be dealt with in a statistical analysis.

851 Then, without actually adding pertinent information, RMP increases the  
852 number of “observations” from 26 to 6830. It does so by treating each of the 26  
853 “data points” as though it represents many transformers of a single size at the  
854 same cost.

855 **Q: Does RMP’s Marginal Cost Study provide any useful guidance for rate**  
856 **design?**

857 A: Yes. Since the study is likely to have understated the cost of load growth, RMP’s  
858 marginal energy plus demand cost estimates provide a reasonable minimum  
859 target for the tail block charges of non-demand rate schedules. The estimate of  
860 marginal customer costs, on the other hand, is not valid and should not be relied  
861 upon in setting the level of the residential customer charge

## 862 **V. Residential Rate Design**

863 **Q: Please describe RMP’s proposal for the residential rate, Schedule 1.**

864 A: The Company proposes to increase the customer charge from \$3.75 to \$10.00  
865 per month. In the Company’s view, fixed charges should be increased to recover  
866 additional costs it regards as customer-related.

867 **Q: What is the Commission’s current policy on setting the customer charge?**

868 A: Customer charges are based on only the costs of services, meters and billing.

869 **Q: What additional costs has RMP proposed to reflect in the customer charge?**

870 A: The Company would like to increase the customer charge to reflect its estimates  
871 of the distribution costs that RMP considers to be related to “commitment” (by  
872 which RMP means something like “spanning the service territory”) and “retail”  
873 costs, such as customer service.

874 **Q: What is RMP’s rationale for increasing the residential charge?**

875 A: RMP makes the following assertions (Griffith Direct, pp. 5-6):

- 876 • Its marginal cost study, in particular its determination that a large portion  
877 of transformer costs should be treated as “committed” costs, supports the  
878 inclusion of additional costs in the calculation of the customer charge.
- 879 • Underpricing customer costs gives the utility an incentive to encourage  
880 growth.
- 881 • Raising customer charges will result in more accurate price signals.
- 882 • Raising customer charges will reduce the Company’s revenue volatility.

883 **Q: Is RMP’s marginal cost study a reliable basis for its proposal to increase**  
884 **customer charges substantially?**

885 A: No, RMP’s determination of the commitment-related portion of distribution  
886 investment is not valid, as discussed in Section IV.B.

887 **Q: Has RMP identified ways in which it would pursue load growth if the**  
888 **customer charge were set below marginal cost?**

889 A: No.

890 **Q: Does RMP have incentives to encourage load growth, based on other cost**  
891 **components?**

892 A: Yes. The more energy that RMP sells, and the higher its customers’ billing  
893 demands, the more revenue it receives, from rates set to support distribution,  
894 transmission and generation investments. This effect remains strong under most

895 circumstances, for all customer classes, with any plausible level of customer  
896 charges.

897 **Q: Would increasing the customer charge provide more accurate price signals**  
898 **to customers?**

899 A: No, for two reasons. First, higher customer charges require lower energy  
900 charges, which would reduce important price signals regarding the cost of using  
901 additional electricity. RMP's proposed residential energy charges are  
902 significantly below the sum of marginal energy and demand costs, according to  
903 RMP's own marginal-cost analysis.<sup>8</sup>

904 Second, unlike energy charges, a customer charge is not a price signal.  
905 Few if any customers decide whether to add a new meter and service drop in a  
906 manner that might be affected by the customer charge. Customers will not  
907 forego electric service because of high customer charges. Nor will they  
908 discontinue service due to the customer charge.

909 **Q: Do higher customer charges reduce RMP's revenue volatility?**

910 A: Yes. I expect that would be the major attraction of higher customer charges to  
911 RMP. That convenience to RMP hardly justifies the inefficiency of reducing  
912 energy charges.

913 **Q: Has RMP used the appropriate costs in its justification of the customer**  
914 **charge?**

915 A: As I describe in Section IV.B, the marginal-cost analysis grossly overstates the  
916 so-called commitment costs. In addition, the estimate of the service-drop cost  
917 for the minimum-size customer is overstated by RMP's failure to recognize the

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<sup>8</sup>In addition, as I explain above, RMP's marginal-cost analysis is likely to understate the marginal cost of load growth.

918 sharing of services in multi-family buildings, and use of the average cost of a  
919 single-family residential service, rather than the cost of a minimal service. The  
920 longest, highest-cost services are likely to be installed for higher-use customers.  
921 In particular, the assumption in the marginal cost of a 70-foot service length is  
922 excessive for the smallest residential customers, which should be the basis for  
923 the service charge. Longer service lines are likely to be serve larger homes on  
924 larger lots, as well as non-residential customers.<sup>9</sup>

925 **VI. Recommendations**

926 **Q: Please summarize your recommendations regarding the load data used in**  
927 **the Company's COS Study**

928 A: I recommend that the Commission order the Company to eliminate its  
929 calibration of load data. Instead of calibration, I recommend that the Company  
930 modify its load research methods to reduce inconsistencies in its approach to  
931 forecasting jurisdictional and retail-class peaks. In particular, RMP should:

- 932 • Base both the jurisdictional and the retail class energy and peak forecasts  
933 on weather-normalized load data;
- 934 • Provide data on the load included in Utah for the JAM that is omitted from  
935 the retail class loads in the COSS;
- 936 • Estimate the losses included in Utah for the JAM that may be due to  
937 wholesale transactions and interstate transfers.

938 In addition, I recommend that the Commission not rely on the current  
939 irrigator load data to support a disproportionate rate increase to this class.

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<sup>9</sup>It is not clear that the average residential service drop is really as long as the 70 feet that RMP assumes.

940 **Q: Please summarize your recommendations regarding COS Study**  
941 **classification and allocation.**

942 A: I recommend that the Commission order the Company to implement  
943 improvements in its next Cost-of-Service Study to meet the following goals:

- 944 • classify a greater percentage of generation plant as energy-related,
- 945 • classify the costs associated with environmental control technologies as  
946 100% energy-related,
- 947 • allocate demand-related generation plant based on an unweighted 12-CP  
948 factor,
- 949 • classify a greater percentage of non-seasonal purchases as energy-related,
- 950 • recognize the sharing of service drops by residential customers in multi-  
951 family dwellings and require the Company to file a compliance filing to  
952 correct this allocation error, as discussed in the testimony of Office witness  
953 Gimble.

954 **Q: Please summarize your recommendations concerning residential rate**  
955 **design.**

956 A: The marginal energy plus demand cost estimates included in the Company's  
957 marginal cost study provide a reasonable minimum target for the tail block  
958 charge for the residential class. However, the Company's estimate of marginal  
959 customer costs is not valid and should not be relied upon in setting the level of  
960 the residential customer charge.

961 **Q: Does this conclude your testimony?**

962 A: Yes.