

**BEFORE THE CONNECTICUT SITING COUNCIL**

**Application of the Connecticut Light and )  
Power Company for a Certificate of )  
Environmental Compatibility and Public )  
Need for an Electric-Transmission-Line )  
Facility between Plumtree Substation and )  
Norwalk Substation in Norwalk )**

**Docket No. 217**

**DIRECT TESTIMONY OF  
JOHN PLUNKETT AND PAUL CHERNICK  
ON BEHALF OF  
THE OFFICE OF CONSUMER COUNSEL**

Optimal Energy, Inc.

Resource Insight, Inc.

**MARCH 12, 2002**

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Exhibit OCC-JP-PC-7 *CL&M Programs Planned for 2002*

1 **I. Identification and Qualifications**

2 **Q: Mr. Plunkett, please state your name, position, and business address.**

3 A: I am John J. Plunkett, President of Optimal Energy, Inc. My office is at 14 School  
4 St., Bristol, Vermont 05443.

5 **Q: Summarize your qualifications.**

6 A: I am an economist specializing in efficiency and renewables as energy resources  
7 and business investments. On behalf of government agencies, citizen groups,  
8 and utilities, I have led interdisciplinary teams in all aspects of developing,  
9 analyzing and negotiating comprehensive, state-of-the-art energy-efficiency-  
10 investment portfolios in Iowa, Massachusetts, Maryland, New Jersey, New  
11 York, and Vermont. I have advised and testified before state regulators on  
12 integrating energy efficiency in utility-resource plans in the District of  
13 Columbia, Florida, Illinois, Indiana, Maryland, Massachusetts, North Carolina,  
14 Ontario, Pennsylvania, and Vermont.

15 My work over the past five years has emphasized transforming markets,  
16 targeting savings to defer utility distribution investment, and adding value to  
17 retail energy products and services. Since 2000, I have led program planning for  
18 Efficiency Vermont, the world's first energy-efficiency utility, as part of multi-  
19 organizational enterprise operating under a \$27 million contract with the  
20 Vermont Public Service Board to deliver statewide energy-efficiency programs  
21 for the customers of Vermont's twenty-one electric utilities. Since 1999 I have  
22 led the consultant team providing the Long Island Power Authority with imple-  
23 mentation planning and management support for its Clean Energy Initiative, a  
24 five-year portfolio of programs investing \$170 million in efficiency savings and  
25 renewable-energy programs that Optimal Energy helped design in 1998. I have

1           been the lead consultant on efficiency-program cost-effectiveness analysis in  
2           utility collaboratives in Massachusetts since 1999 and in New Jersey since 1996.

3           Currently I am leading the consulting team assessing technical, achievable  
4           and economic potential for energy-efficiency and renewable resources in New  
5           York State and five subregions, on behalf of the New York State Research and  
6           Development Authority. I am serving the same role for an analysis updating  
7           statewide projection of economically achievable efficiency potential for state of  
8           Vermont, on behalf of the Vermont Department of Public Service. In a parallel  
9           project I am leading a study analyzing the potential for demand-side resources  
10          to defer the need for major transmission upgrades, on behalf of Vermont Electric  
11          Company.

12          Prior to co-founding Optimal Energy in 1996, I was the senior vice-  
13          president of Resource Insight, Inc. from 1990 to 1996. I was a senior economist  
14          at Komanoff Energy Associates from 1984 to 1990, and a staff economist at the  
15          Institute for Local Self-Reliance from 1978-83. I earned a BA with Distinction  
16          in economics from Swarthmore College, where I was graduated Phi Beta Kappa  
17          in 1983. Exhibit OCC-JP-PC-1 provides details of my education and experience.

18       **Q: Mr. Chernick, please state your name, occupation and business address.**

19       A: I am Paul L. Chernick. I am President of Resource Insight, Inc., 347 Broadway,  
20       Cambridge, Massachusetts.

21       **Q: Summarize your professional education and experience.**

22       A: I received an SB degree from the Massachusetts Institute of Technology in June  
23       1974 from the Civil Engineering Department, and an SM degree from the  
24       Massachusetts Institute of Technology in February 1978 in technology and  
25       policy. I have been elected to membership in the civil engineering honorary

1 society Chi Epsilon, and the engineering honor society Tau Beta Pi, and to  
2 associate membership in the research honorary society Sigma Xi.

3 I was a utility analyst for the Massachusetts Attorney General for more  
4 than three years, and was involved in numerous aspects of utility rate design,  
5 costing, load forecasting, and the evaluation of power supply options. Since  
6 1981, I have been a consultant in utility regulation and planning, first as a  
7 research associate at Analysis and Inference, after 1986 as president of PLC,  
8 Inc., and in my current position at Resource Insight. In these capacities, I have  
9 advised a variety of clients on utility matters.

10 My work has considered, among other things, the cost-effectiveness of  
11 prospective new generation plants and transmission lines, retrospective review  
12 of generation-planning decisions, ratemaking for plant under construction,  
13 ratemaking for excess and/or uneconomical plant entering service, conservation  
14 program design, cost recovery for utility efficiency programs, the valuation of  
15 environmental externalities from energy production and use, allocation of costs  
16 of service between rate classes and jurisdictions, design of retail and wholesale  
17 rates, and performance-based ratemaking (PBR) and cost recovery in  
18 restructured gas and electric industries. My professional qualifications are  
19 further summarized in Exhibit OCC-JP-PC-2.

20 **Q: Have you testified previously in utility proceedings?**

21 A: Yes. I have testified approximately one hundred and ninety times on utility  
22 issues before various regulatory, legislative, and judicial bodies, including the  
23 Arizona Commerce Commission, Connecticut Department of Public Utility  
24 Control, District of Columbia Public Service Commission, Florida Public  
25 Service Commission, Maryland Public Service Commission, Massachusetts  
26 Department of Public Utilities, Massachusetts Energy Facilities Siting Council,

1 Michigan Public Service Commission, Minnesota Public Utilities Commission,  
2 Mississippi Public Service Commission, New Mexico Public Service  
3 Commission, New Orleans City Council, New York Public Service Commis-  
4 sion, North Carolina Utilities Commission, Public Utilities Commission of  
5 Ohio, Pennsylvania Public Utilities Commission, Rhode Island Public Utilities  
6 Commission, South Carolina Public Service Commission, Texas Public Utilities  
7 Commission, Utah Public Service Commission, Vermont Public Service Board,  
8 Washington Utilities and Transportation Commission, West Virginia Public  
9 Service Commission, Federal Energy Regulatory Commission, and the Atomic  
10 Safety and Licensing Board of the U.S. Nuclear Regulatory Commission.

11 **Q: Have you testified previously before the Connecticut Department of Public**  
12 **Utility Control (the Department)?**

13 A: Yes. I testified in

- 14 • Docket No. 83-03-01, a United Illuminating (UI) rate case, on behalf of the  
15 Office of Consumer Counsel, on Seabrook costs.
- 16 • Docket No. 83-07-15, a Connecticut Light and Power (CL&P) rate case,  
17 on behalf of Alloy Foundry, on industrial rate design.
- 18 • Docket No. 99-02-05, the CL&P stranded-cost docket.
- 19 • Docket No. 99-03-04, the UI stranded-cost docket.
- 20 • Docket No. 99-03-35, the UI standard-offer docket.
- 21 • The initial phase of Docket No. 99-03-36, the CL&P standard-offer docket.
- 22 • Docket No. 99-08-01, investigation into electric capacity and distribution.
- 23 • Docket No. 99-09-12, the nuclear-divestiture plan for CL&P and UI.
- 24 • Docket No. 99-09-03, on the performance-based ratemaking proposal of  
25 Connecticut Natural Gas.
- 26 • Docket No. 99-09-12 RE01, on the Millstone auction.

- 1           • Docket No. 99-03-36 RE03, on CL&P’s Generation Services Charge.  
2           • Dockets Nos. 99-04-18 Phase 3 and 99-09-03 Phase 2, on the proposed  
3           earnings-sharing mechanism of Southern Connecticut Natural Gas and  
4           Connecticut Natural Gas.

5   **Q: Are you the author of any publications on utility planning and ratemaking**  
6   **issues?**

7   A: Yes. I am the author of publications on rate design, cost allocation, cost recovery,  
8   cost-benefit analysis, and other ratemaking issues. Several of my recent papers  
9   and report deal with issues in electric and gas industry restructuring, including  
10   integrated resource planning and performance-based ratemaking.

## 11   **II. Introduction and Summary**

12   **Q: On whose behalf are you testifying?**

13   A: Our testimony is sponsored by the Office of Consumer Counsel (“OCC”).

14   **Q: What is the purpose of your direct testimony?**

15   A: We testify on the potential for distributed resources—demand-side resources and  
16   distributed generation—to affect the facilities Connecticut Light and Power  
17   (“CL&P” or “the Company”) has proposed in its Application, principally a 345-  
18   kV transmission line from the Plumtree substation to Norwalk. Load reductions  
19   from distributed resources can eliminate the need for the proposed line, or  
20   reduce the need for transmission enough to allow CL&P to substitute a lower-  
21   voltage alternative that would not require the higher towers and wider rights-of-  
22   way of the proposed project. We discuss analyses prepared by both CL&P and  
23   the New England Independent System Operator (ISO-NE).



1 **Q: Please summarize your testimony.**

2 A: We find that CL&P has not properly considered the potential contribution from  
3 additional demand-side resources to help alleviate the need for transmission  
4 capacity it seeks to add with the proposed facilities. We have found that addi-  
5 tional load reductions from DSM offer highly valuable and extremely  
6 inexpensive contributions toward solving the transmission capacity problems in  
7 southwestern Connecticut. An analysis by ISO-New England reveals that addi-  
8 tional load reductions would provide significant benefits in terms of both  
9 reduced congestion costs and improved reliability.

10 The Company clearly has the capability to secure substantial additional  
11 savings by continuing, expanding, intensifying, and targeting its existing conser-  
12 vation and load management (C&LM) portfolio in southwestern Connecticut.  
13 Still to be determined is how much and how quickly CL&P can actually acquire  
14 additional savings annually over the next 5-10 years.

15 **Q: Please summarize your recommendations.**

16 A: We recommend that the Siting Council deny the Company's request and direct  
17 CL&P to vigorously pursue distributed resources and more modest transmission  
18 options to ameliorate the current problems in Norwalk-Stamford and SWCT.  
19 The Council should also

- 20 • Direct the Company to carefully integrate distributed resources in all future  
21 assessments of the need for additional transmission capacity, especially the  
22 Beseck-Norwalk line.
- 23 • Put CL&P on notice that it must file information on the financial and  
24 environmental costs of facilities if it intends to include their benefits in  
25 supporting an application.

- 1       • Suggest that, if the planned 345-kV loop (including the proposed line) is  
2       intended to serve the HVDC merchant line to Long Island planned by  
3       CL&P's unregulated affiliate, any future filing for approval of part of the  
4       345-kV loop clearly identify that justification, including identification of  
5       the portion of the 345-kV loop that will be treated as merchant capacity.
- 6       • Require that CL&P initiate a process for projecting achievable savings  
7       from geographically targeting C&LM and distributed generation programs,  
8       and for integrating this analysis into its transmission and distribution  
9       planning.

### 10   **III. Transmission Problems in Southwest Connecticut**

11   **Q: What transmission problems in Southwest Connecticut is the proposed**  
12   **transmission project intended to solve?**

13   A: The application, discovery responses by CL&P and ISO-NE, and other reports  
14   of ISO-NE identify two distinct areas of concern and three problems.

15       The two areas of concern are as follows:

- 16       • Southwest Connecticut (SWCT), as CL&P defines it, is a roughly rectan-  
17       gular region stretching from Greenwich east past New Haven and north  
18       past Danbury. This region had a peak load of 1,195 MW in 2001. SWCT  
19       contains about 2,800 MW of central-station generation and has 1,700 MW  
20       of transmission connection to the rest of Connecticut.
- 21       • Norwalk-Stamford, the southwestern corner of SWCT. This region had a  
22       peak load of 3,296 MW in 2001. Norwalk-Stamford contains 470 MW of  
23       central-station generation and has 1,100 MW of transmission connection  
24       to the rest of SWCT, plus a cable from Norwalk to Long Island.

1 Each of these areas contains load served by CL&P, UI, and the Connecticut  
2 Municipal Electric Energy Cooperative.

3 The three supply problems are as follows:

- 4 • *Reliability for Norwalk-Stamford* in the event of multiple contingencies  
5 (loss of transmission lines and/or generators). This is the problem  
6 described in Graphs 1–3 of the Application. However, ISO-NE contradicts  
7 CL&P’s position about the value of additional transmission across the  
8 Norwalk-Stamford interface. ISO-NE’s “TEAC7” presentation (at 17, 18)  
9 shows no reliability improvements from increasing the Norwalk-Stamford  
10 interface limits.<sup>1</sup>
- 11 • *Reliability of the rest of SWCT*. This issue is not discussed in the  
12 Application. Some ISO-NE reports (e.g., “TEAC7”) show the reliability  
13 problem in the rest of SWCT to be as serious as in Norwalk-Stamford.
- 14 • *The economic costs of dispatching local generation out of economic order*  
15 *in the SWCT load pocket*. This issue is not a reliability problem but one  
16 with economic implications. It is extensively discussed in ISO-NE reports.  
17 It is also listed in three different ways in DR OCC 1-12 (as decreasing  
18 congestion costs, allowing transmission of less expensive energy, and  
19 promoting competition, all of which are basically the same effect). Since  
20 the load in the Norwalk-Stamford area does not exceed the interface  
21 capacity in all but a few peak hours (in which local generation is likely to  
22 be economic to operate, anyway), there does not appear to be any  
23 significant difference between Norwalk-Stamford and the rest of SWCT  
24 in this regard.

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<sup>1</sup>“TEAC7.” January 24, 2002, power-point presentation by ISO-NE, available as of 3/11/02 on the ISO’s web site, [www.iso-ne.com](http://www.iso-ne.com).

1 **Q: Does the proposed facility contribute to solving each of these problems?**

2 A: Not all of them. Indeed, the value of the Plumtree-Norwalk 345 kV line is not  
3 unambiguous on the current record for any of the three existing problems.

4 The proposed line would increase capacity across the Norwalk-Stamford  
5 interface, and provide backup for outages of transmission and generation in the  
6 Norwalk-Stamford region. That point is made by CL&P in Graphs 1–3 of the  
7 Application. Remarkably enough, the Company has not determined how much  
8 the proposed line would increase the capacity across the Norwalk-Stamford  
9 interface, but “anticipates” that the transfer capability would increase “on the  
10 order of 200 MW.” (DR OCC 1-9)

11 It is not clear from the Application that the proposed Plumtree-Norwalk  
12 345 kV line would help with the problems of the rest of SWCT. The Application  
13 shows the proposed transmission line running from one part of SWCT to  
14 another, without adding any capacity to the SWCT interface. The Application  
15 does not analyze any benefits of the Plumtree-Norwalk line for SWCT outside  
16 of Norwalk-Stamford. None of the materials provided by CL&P and ISO-NE  
17 seem to contain any indication that this line would relieve the SWCT  
18 constraints. However, the 345kV–115kV transformers at Plumtree are listed as  
19 part of the SWCT interface (“TEAC7” at 73), so the proposed line might  
20 increase transfer capacity across that interface, to the extent that the existing  
21 345kV capacity into Plumtree exceeds the transformer capacity. Indeed, CL&P  
22 “anticipates that the Plumtree-Norwalk 345-kV line will increase the south-  
23 western Connecticut transfer capability on the order of 200 MW” (DR OCC 1-  
24 10). This is identical to the language for the Norwalk-Stamford interface.<sup>2</sup>

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<sup>2</sup>This appears to be somewhat less than the capability of each of the existing 115-kV lines into the Norwalk-Stamford area, suggesting that the existing 345-kV supply to Plumtree is not sufficient to fully serve the existing 115-kV lines and the new 345-kV lines.

1 **Q: How do CL&P and ISO-NE deal with the SWCT constraints, if the**  
2 **Plumtree-Norwalk line has little or no effect on those constraints?**

3 A: Both CL&P and ISO-NE have conducted most of their analysis by comparing  
4 the current situation with a situation in which both the Plumtree-Norwalk 345  
5 kV line and the Beseck-Norwalk 345 kV line are constructed. Even the analyses  
6 that ISO-NE has performed of other voltage options appear to assume the  
7 existence of both lines.<sup>3</sup>

8 **Q: Is the Beseck-Norwalk 345 kV line the subject of this proceeding?**

9 A: It is our understanding that the Council has ruled that the Beseck-Norwalk 345  
10 kV line is not at issue in this proceeding. On discovery, CL&P has refused to  
11 answer even the most basic questions about the Beseck-Norwalk 345 kV line,  
12 such as the load level at which it would be necessary (e.g., DR OCC-1-1)

13 **Q: How should the Beseck-Norwalk 345 kV line affect the Council's decision**  
14 **in this proceeding?**

15 A: Since the costs of the Beseck-Norwalk 345 kV line (financial and environ-  
16 mental) and the need for the line have been declared to be outside the scope of

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<sup>3</sup>The ISO-NE analyses also make some peculiar assumptions about generation availability. The "Southwestern Connecticut Reliability Study" models cases in which as many as seven of SWCT's nine major units, including the five largest, are unavailable simultaneously at peak. If each of these units has a 10% forced outage rate (and that may be high for the newer technologies), the probability of the five largest units being unavailable simultaneously is 0.00001, and the chance of two of the smaller units being out of service is about one in ten, bringing the probability to one in a million. The probability of all those outages coinciding with peak load (in, for example, the top 5% of hours), is about one in 20 million, or roughly one hour in 2,000 years. Some of the combined transmission and generation contingencies are even less likely: the data in OCC 1-28 indicates that the Norwalk-Stamford 115-kV lines have an average outage rate below 2% in summer peak periods. Planning for contingencies is appropriate, but at some point the probabilities of events are too small to worry about. This is particularly true for transmission reliability, since most customers' reliability will be constrained by outages on the distribution system.

1 this proceeding, any benefits of the line must be excluded as well. The Council's  
2 recognition of the Beseck-Norwalk 345 kV line should be limited to the fact that  
3 it is planned, and that load reductions in SWCT may delay or avoid its \$400-  
4 million cost. No weight can be given to any analysis that assumes that the  
5 Beseck-Norwalk line will be built.

6 **Q: Has CL&P identified how large a load reduction would be necessary to**  
7 **delay the need or reduce the capacity, cost and environmental effects of the**  
8 **Plumtree-Norwalk line?**

9 A: The Company provided inconsistent responses on this point. On the one hand,

10 CL&P did not investigate the influence of growth rates in peak demands  
11 and energy consumption on the timing of the need for the Plumtree-  
12 Norwalk project or the completion of the 345-kV loop, because it  
13 determined that the need exists under load conditions that have already  
14 occurred. (DR OCC-1-6)

15 On the other hand, DR OCC 1-11 asserts that

16 Graph 3 on page 11 of the Application indicates that the approximate  
17 transfer capability within the Norwalk-Stamford area is 1,000 MW [with]  
18 two transmission lines out of service and Norwalk generation on-line.  
19 Without Norwalk Harbor generation, the transfer capability drops to  
20 approximately 650 MW. The peak load demand reached on August 9, 2001  
21 was 1,200 MW. This demand is 200 MW more than transfer capability  
22 with Norwalk Harbor generation available and 550 MW more than the  
23 transfer capability with Norwalk Harbor generation. Therefore, the current  
24 minimum need is for 200 MW of load relief and/or local generation  
25 reliably operating over peaks, or 550 MW to be able to eliminate reliability  
26 dependence on Norwalk Harbor generation.

27 This latter response exhibits some obvious errors. First, the references to  
28 “transfer capability” are misleading. The values plotted in Graph 3 are total  
29 capacity values, including both transmission-transfer capability from outside the  
30 load pocket and generation capacity within the pocket. The response suggests

1 that the transmission-interface capability is reduced when Norwalk Harbor is not  
2 operating. That does not appear to be the case.

3 Second, Graph 3 shows a load-carrying capability of 1,050–1,250 MW  
4 with two lines out of service and all generation available. Thus, the 1,195-MW  
5 peak load in 2001 was 145 MW above the region’s capacity following the worst  
6 double contingency. Since the 1,195 MW peak represented unusually extreme  
7 weather conditions, about 93 MW above the peak for a normal summer (DR  
8 OCC 1-1, Attachment C; DR 1-15, Attachment B), the 145-MW shortfall  
9 represents a triple contingency of extreme weather coinciding with the outage  
10 of the region’s two most important lines.

11 Third, the computation of a 550-MW shortfall would represent a quintuple  
12 contingency (extreme summer, two lines out, and two Norwalk units out).<sup>4</sup> The  
13 Company does not plan for quintuple, or even quadruple, contingencies. If the  
14 standard of this response were applied to past loads, Norwalk-Stamford would  
15 have been capacity deficient since 1981.

16 **Q: What is a reasonable assessment of the load reduction necessary to restore**  
17 **second-contingency reliability for the Norwalk-Stamford area?**

18 A: Under normally extreme weather and 2001 economic conditions, to maintain  
19 power supply to all customers after the worst double-contingency outage would  
20 require a reduction of about 60 MW. With the actual 2001 peak weather condi-  
21 tions, the required reduction would be about 150 MW. The Company predicts  
22 that these requirements will grow about 20 MW annually (DR OCC 1-15).

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<sup>4</sup>If the lines each has a 2% forced-outage rate (their 1998-2001 summer average), and the generators have a 10% forced-outage rate, the probability of these outages coinciding is about one in 32 million, which would occur in about one hour in 6,800 years. The probability of extreme weather in the same hour is vanishingly low.

1 **Q: How long has the Norwalk-Stamford area been deficient in capacity?**

2 A: Actual load was above the second-contingency regional capacity by 1994  
3 (according to Graph 3 of the Application) or 1999 (according to DR CSC 1-5).

4 **Q: Has CL&P identified how large a load reduction would be necessary to**  
5 **delay the need or reduce the capacity, cost or environmental effect of the**  
6 **Beseck-Norwalk line?**

7 A: The Company directly refused to answer that question, because the Beseck-  
8 Norwalk line is not a part of this application (DR OCC-1-13).

9 **IV. Integrating Distributed Resources into the Company's Transmission**  
10 **Planning**

11 *A. Integrated Planning for Transmission*

12 **Q: How should utilities respond to anticipated constraints on their transmis-**  
13 **sion systems?**

14 A: Each utility should start by identifying the major transmission additions that are  
15 already in its long-term budget, or that may be required within the planning  
16 horizon. For each such addition, the utility should determine whether it is load-  
17 driven, that is, whether it could be avoided or deferred by reductions in forecast  
18 loads. For each area in which load is driving avoidable major additions, the  
19 utility should then seek distributed resources that would avoid or defer the addi-  
20 tions at a net cost (net of other benefits of the resources) that is less than the  
21 benefit of deferring or avoiding the addition. Where lower-cost resources are  
22 found, the utility should pursue the distributed alternatives.



1           This process of integrating distributed resources into the planning of  
2 transmission facilities is variously referred to as distributed utility planning or  
3 distributed integrated-resource planning.

4   **Q: What do you mean by distributed resources?**

5   A: We mean demand-side resources, distributed generation, and, where applicable,  
6 smaller transmission-and-distribution options. Each of these resources can be  
7 targeted to the particular areas in which loads are creating the need for a  
8 transmission addition.

9   **Q: What do you mean by demand-side resources?**

10 A: Reductions in customer demand constitute resources to the extent they avoid the  
11 need for supply. There are two distinct types of demand-side resources.  
12 Efficiency resources are savings from applying high-efficiency technologies for  
13 lighting, cooling, and other end-uses. Load-management resources involve  
14 temporary curtailment and/or shifting of electricity usage on request.  
15 Connecticut utilities and regulators have referred to both as conservation and  
16 load management (C&LM).

17 **Q: Why should CL&P factor distributed resources into its transmission**  
18 **planning?**

19 A: Reducing demand may allow CL&P to eliminate, postpone, or reduce the scale  
20 of transmission investments that would otherwise be needed to maintain reliable  
21 electric service and allow for reasonably economic dispatch of generation. Load  
22 reductions produce benefits similar to those claimed for the proposed  
23 transmission lines, including improving reliability and reducing uneconomic  
24 dispatch of generation in load pockets, such as SWCT.

25           Reducing transmission investments through distributed resources can have  
26 a number of benefits:

- 1       • Reducing financial costs to consumers, including the costs of the
- 2       transmission, generation energy and capacity costs, distribution
- 3       investments, and line losses.
- 4       • Reducing the risks of future stranded transmission costs.
- 5       • Reducing the environmental effects of building and maintaining new
- 6       transmission structures, and clearing new right-of-way.
- 7       • Reducing the amount of air pollution, water consumption, and other
- 8       environmental effects associated with energy generation.

9       **Q: How do distributed resources provide environmental benefits associated**  
10       **with reduced energy usage?**

11      A: Energy conservation (and in many cases load management) reduces the total  
12      amount of electricity that must be generated in New England and the Northeast.  
13      Cogeneration tends to reduce emissions, by displacing both central electric  
14      generation and a thermal load (such as a boiler) with the same fuel use. All  
15      distributed resources tend to reduce line losses by delivering electricity directly  
16      to customers. Reductions of energy usage at peak periods is particularly  
17      effective at reducing line losses, since variable losses rise as the square of  
18      current.

19             In contrast, the proposed transmission line would primarily change the  
20      location of the energy generation, by allowing more energy generated in other  
21      parts of the region to be imported to SWCT.

22      **Q: In DR OCC 1-12, CL&P asserts that the proposed line would “allow for the**  
23      **transmittal of less expensive electric energy generated from cleaner-**  
24      **burning plants into southwest Connecticut and the Norwalk-Stamford sub-**  
25      **area” and “improves air quality in southwestern Connecticut if certain**  
26      **generating units operate less frequently.” Would construction of the line**

1 **reliably result in the operation of cleaner-burning plants and in improved**  
2 **air quality?**

3 A: The Company has not demonstrated that either of these assertions is true, and  
4 the response to OCC 1-12 is simply speculative. It is certainly possible that the  
5 existence of the proposed line would sometimes result in a new clean gas plant  
6 outside SWCT running to replace a higher-emission plant in SWCT. Other  
7 outcomes are also possible, including that

- 8 • The plant in the SWCT that is turned down is Wallingford, a combustion  
9 turbine burning gas, to be replaced by a less expensive but dirtier heavy-oil  
10 or coal plant from New England or New York. This is especially likely in  
11 the winter, when gas tends to be relatively expensive.
- 12 • The plant in the SWCT that is turned down is New Haven Harbor, burning  
13 gas, to be replaced by energy from an old New York coal plant.

14 Hence, in contrast to energy conservation, it is not clear that constructing  
15 the proposed line will have net air-quality benefits.

16 **Q: Does CL&P face the need to make distribution investments that might be**  
17 **avoided by the same load reductions that would defer, downsize, or avoid**  
18 **the proposed Plumtree-Norwalk line and the planned Beseck-Norwalk line?**

19 A: Yes. Attachment 5 to Towns 1-14 indicates that several areas in SWCT  
20 (Glennbrook, Stamford, and Middle River) have distribution problems that may  
21 be relieved by DSM or distributed generation. These are simply examples; there  
22 may be many other circuits facing overloads in this fast-growing area.

23 The proposed transmission line will not reduce the need for these  
24 distribution upgrades. As explained in Attachment 5 to Towns 1-14, DSM and  
25 distributed generation can improve distribution reliability without new line  
26 construction, while ameliorating the transmission problems in the same area.

1 **Q: If CL&P has to build transmission facilities eventually anyway, how does**  
2 **postponing their need reduce costs?**

3 A: Each year of delay avoids the annual carrying charges associated with return on  
4 and of capital associated with the investment. In this case, each year of delay has  
5 a very high value. The proposed Plumtree-Norwalk line would cost approxi-  
6 mately \$125 million, and the anticipated Beseck-Norwalk line would cost about  
7 \$400 million, for a total cost of \$525 million.<sup>5</sup> Deferring this investment by one  
8 year would reduce the present value of transmission revenue requirements by  
9 approximately \$50 million, even were CL&P eventually to build the exactly the  
10 same projects with one year's delay.

11 **Q: What is the basic economic test for determining whether targeting**  
12 **distributed resources is superior to construction of a planned transmission**  
13 **addition?**

14 A: The societal test is appropriate for these decisions. So long as the total cost of  
15 a plan with distributed resources is lower than the total costs of the traditional  
16 transmission expansion, avoidance or some deferral of the expansion is eco-  
17 nomic. Much of the targeted C&LM will typically have net costs (that is, net of  
18 other avoided costs) far below the average cost of the transmission project, i.e.,  
19 the cost of the planned addition divided by the kilowatt of load that requires the  
20 additions.<sup>6</sup>

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<sup>5</sup>The origin of this second line is identified as the Middletown area in some documents, and as Wallingford in others.

<sup>6</sup>The least-cost resource portfolio might therefore include some resources with costs per kilowatt that are greater than the average cost of the planned transmission project, if they are needed to produce sufficient load reductions.

1 **Q: Has this approach been applied previously?**

2 A: Yes. A number of New York utilities have performed analyses of distributed-  
3 resource alternatives to transmission projects. Most of the Vermont utilities have  
4 agreed to apply integrated planning procedures to all large transmission and  
5 distribution projects, and a number of such analyses have been performed. The  
6 Vermont Distributed Utility Planning Guidelines are attached as Exhibit OCC-  
7 JP-PC-3.

8 **Q: Has the Siting Council recognized the influence of lowering demand on the  
9 need for expanding transmission capacity?**

10 A: Yes. Twenty-seven years ago, the Power Facility Evaluation Council found that  
11 decelerated load growth due to the energy crisis of 1973-4 and its aftermath had  
12 postponed the need for adding transmission capacity to serve southwestern  
13 Connecticut.<sup>7</sup> The Council expressly recognized the potential for demand-  
14 reducing efforts to postpone the need for additional transmission capacity.<sup>8</sup> In  
15 Docket No. 26, the Siting Council found that “recent decreases in load growth  
16 ...will result in considerable delay in the requirement for a 345 kV loop into the  
17 southwestern area....”<sup>9</sup>

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<sup>7</sup>Findings 27–56, February 24, 1975, Power Facility Evaluation Council Findings and Opinion in Docket No. 5. Attachment to response to DR AG 1-39.

<sup>8</sup>Finding 46, February 24, 1975, Power Facility Evaluation Council Findings and Opinion in Docket No. 5.

<sup>9</sup>Connecticut Siting Council, Findings in Docket No. 26, October 8, 1982, Finding 27, at 4.

1 **B. *The Company's Transmission-Planning Process***

2 **Q: Where in CL&P's planning in support of this Application should the Siting**  
3 **Council expect to see distributed resources represented?**

4 A: Demand-side resources usually appear as reductions in a multi-year forecast of  
5 future peak demand and electric energy consumption. The demand and energy  
6 forecast supporting the need for transmission facilities covered in this  
7 Application should be net of savings from CL&P's planned and committed  
8 C&LM programs for the future.<sup>10</sup> CL&P also should have examined the  
9 potential for additional demand side resources to further lower future demand.  
10 This should have manifested itself as an alternate, lower forecast reflecting  
11 demand and energy savings from additional C&LM program investment.

12 The Company at least should have assessed the impact of such a lower  
13 forecast on the timing of the need for additional transmission capacity. To the  
14 extent that additional C&LM would materially influence the timing of capacity  
15 need, then CL&P should have re-computed the present worth of the delayed  
16 investments. The Company also should have projected the costs of acquiring the  
17 additional demand-side resources, net of any non-transmission benefits (i.e.,  
18 avoided electricity production energy and capacity costs, avoided distribution  
19 capacity costs). The difference in present-worth costs between the two cases  
20 would represent the economic savings from pursuing the alternative involving  
21 reduced loads through additional CL&M and delayed transmission investment.

22 **Q: Did CL&P's planning follow this approach?**

23 A: No.

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<sup>10</sup>The effects of past years' C&LM programs are reflected in the base year demand and energy, i.e. current peak demand and energy consumption would be higher by the cumulative annual savings from past years' programs.

1 **Q: How did CL&P treat demand-side resources in its Application?**

2 A: Demand-side management garnered all of two sentences in CL&P's Application:

3 Based on current peak load projections, demand-side management pro-  
4 grams and distributed generation cannot meet the large scale reinforcement  
5 needed in southwestern Connecticut. It would be difficult to compensate for  
6 the magnitudes of load growth coupled with potential generation require-  
7 ments, and would pose substantial implementation difficulties.<sup>11</sup>

8 **Q: What difficulties is CL&P referring to, and how do they compare with**  
9 **those associated with this project?**

10 A: The Company's answer to essentially this question reveals a deep-seated bias  
11 against distributed resources in general and demand-side resources in particular.  
12 The question posed and answer provided in discovery are reproduced in their  
13 entirety:

14 **Q: How did the Company respond to the following question:**

15 **At p. 43, the Application states: "It (demand-side management and**  
16 **distributed generation) would be difficult to compensate for the magni-**  
17 **tudes of load growth coupled with potential generation retirements,**  
18 **and would pose substantial implementation difficulties."**

19 **Please explain specifically how "difficult" it would be for DSM and DG**  
20 **to offset load growth and scheduled generation retirements.**

21 **What basis or criteria did the Company use to determine that it would**  
22 **be too difficult these options to substitute for or postpone the need for**  
23 **the project?**

24 **What are the nature and extend of these "implementation difficulties?"**

25 **On what basis did the Company conclude that these DSM-related and**  
26 **DG "difficulties" are so severe that they outweigh the difficulties**  
27 **associated with the proposed transmission line construction project?**

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<sup>11</sup>Application at 43.

1           **Please provide any analysis conducted to support the response to each**  
2           **part of this request.**

3       A:   CL&P replied as follows:

4           Several factors make demand side management (DSM) and distributed  
5           generation (DG) programs a much more difficult solution for a large scale  
6           problem such as that in southwestern Connecticut (See response to Data  
7           Request OCC-01, Q-OCC-003). These include the willingness of the  
8           consumer to participate in DSM and DG programs, implementation  
9           complexities to ensure desired results, and sustainability that requires it to  
10          meet increases in future demand. Also see response to Data Request OCC-  
11          01, QOCC-021.

12          The willingness of a consumer to participate in DSM or DG programs must  
13          outweigh the perceived minimal cost savings, the potential for significant  
14          business revenue loss, the inconvenience, and potential local air and noise  
15          pollution regulations and reporting requirement.

16          There are also implementation difficulties including: the need for wide-area  
17          distribution to cover all contingency conditions, reliable on-line  
18          communication networks to a central control location, increased operating  
19          complications for ISO-NE/CONVEX, the potential adverse impact on the  
20          environment, questionable fuel supply and potential conflicts with local  
21          zoning requirement. Similar to generation reserve margins, it is expected  
22          that a reserve margin will also be required for DSM & DG.

23          Finally, if implemented, the program must be sustainable and address  
24          increases in demand. Consumers may be concerned over the frequency and  
25          duration of interruptions. On the other hand CL&P is concerned with the  
26          continual long-term availability and operability of these programs to forego  
27          the need to construct new transmission lines. Auditable mechanisms must  
28          ensure the deliverability of the services that are contracted with the  
29          programs. Once a transmission line is constructed, it is available for the life  
30          of the facility unlike DSM & DG results which may be primarily outside  
31          of the direct control of the system operator.

32          In summary, the difficulties presented by the above factors contributes to  
33          DSM an DG failing to provide a certain long-term solution that can be  
34          relied upon to address the reliability concerns in southwest Connecticut.  
35          The consequences of these programs stagnating or diminishing over time  
36          may result in widespread service interruptions until such time a new  
37          transmission line is constructed.



1                   On this basis, the difficulties associated with the proposed transmission line  
2                   construction outweigh the potential and risks associated with DG & DSM  
3                   on such a widespread area.

4   **Q: What strikes you as biased in this passage?**

5   A: This response reveals a deep-seated preference for transmission-based solutions  
6       and an equally strong resistance to non-transmission alternatives. It runs counter  
7       to CL&P's reliance on more than 450 MW of system-wide C&LM savings  
8       produced since 1990, particularly the contribution from energy-efficiency pro-  
9       grams. None of the litany of difficulties recited in the response should be con-  
10      sidered a valid basis for dismissing the additional savings available from  
11      energy-efficiency investment. For example,

- 12      • As explained below, there is more than ample "willingness to participate"  
13       in CL&P's existing efficiency programs
- 14      • While it is understandable for transmission planners to regard the  
15       unfamiliar details of efficiency programs as somewhat daunting, "imple-  
16       mentation complexities to ensure desired results" is hardly an acceptable  
17       reason for ruling out efficiency savings as part of an alternative to  
18       transmission investments.
- 19      • "Sustainability to meet increases in demand" is an attribute unique to  
20       efficiency programs like CL&P's that focus on new construction, which is  
21       a key drive of load growth
- 22      • Comprehensive efficiency programs such as CL&P's produce considerably  
23       more than "minimal perceived bill savings."
- 24      • There are no real "potential for significant business revenue loss,...  
25       inconvenience, [or]...potential local air and noise pollution regulations and  
26       reporting requirements" associated with CL&P's energy-efficiency pro-  
27       grams

- 1           • It is hard to believe that CL&P is serious about its idea that the plethora of  
2           “implementation difficulties” mentioned would require a “reserve margin”  
3           for additional efficiency savings. This would suggest that CL&P should  
4           increase the planning reserve margin for existing loads because they are the  
5           result of past risky investments in over 450 MW of efficiency improve-  
6           ments.
- 7           • The stated concern with “continual long-term availability and operability  
8           of these programs” is misplaced with regard to most efficiency programs,  
9           especially those involving high-efficiency upgrades to long-lasting  
10          buildings and equipment. In such cases, the efficiency improvements will  
11          tend to last as long as the underlying loads themselves. For example, the  
12          savings from a high-efficiency 300-ton chiller are at least as certain as the  
13          underlying load of a customer with the 300-ton cooling demand.

14   **Q: Did the Company perform any studies that demonstrate that demand-side**  
15   **resources could not substitute cost-effectively for capacity from the**  
16   **proposed 345 kV Plumtree-Norwalk line?**

17   A: No. According to CL&P, “the Company has performed no studies specifically  
18   to demonstrate this because the potential peak load reduction is too small to  
19   offset the need for the proposed line.”<sup>12</sup>

20   **Q: Did CL&P adequately account for currently planned demand-side**  
21   **resources in assessing the need for the Plumtree-Norwalk line?**

22   A: We cannot answer this question unequivocally on the basis of the Company’s  
23   Application or its discovery responses. No savings from future DSM invest-  
24   ments appear to be included in need assessment in application. On the other

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<sup>12</sup>CL&P Response to DR Towns 1-42.

1 hand, CL&P indicates that it does count savings from future program activity  
2 in its 2001 load forecast filed with the Siting Council. We cannot tell  
3 conclusively whether CL&P includes these savings in the load forecast at 41  
4 (Figure 3) of its Application. Nor can I tell whether ISO-NE included future  
5 C&LM program savings in its analyses of the congestion savings and reliability  
6 benefits of load reductions in southwestern Connecticut.

7 **Q: What does CL&P say about whether it counted DSM savings from future**  
8 **DSM activities in the load forecast for southwestern Connecticut?**

9 A: We asked CL&P in discovery to “provide the Applicant’s forecast of peak load  
10 and energy savings, by program and by customer class, by year, for as much of  
11 the study period as possible, from all currently planned conservation and load  
12 management programs, for...Southwestern Connecticut.” CL&P replied,

13 the plans for years beyond 2002 are currently being developed. Forward  
14 looking, five-year projections of DSM peak load MW impacts are provided  
15 in the annual Forecast of Loads and Resources filed with the Connecticut  
16 Siting Council. No forecasts were provided for Southwestern Connecticut  
17 since the Southwestern Connecticut area includes United Illuminating Co.  
18 and municipal electric company service territories.<sup>13</sup>

19 **Q: Does this suggest that CL&P did not count savings from future program**  
20 **activity in its load forecast beyond 2002?**

21 A: Yes. But the Company’s 2001 DSM load forecast filed with the Siting Council  
22 shows that CL&P definitely counts the future impacts of both future DSM  
23 programs and past DSM programs. In other words, CL&P’s future projected  
24 savings from DSM explicitly subtract negative savings projected for past  
25 programs from the positive savings achieved from future programs. Exhibit  
26 OCC-JP-PC-4 reproduces annual additions and subtractions for DSM in

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<sup>13</sup>Company response to DR OCC 1-2.

1 CL&P's 2002 forecast. It predicts that next year, summer demand will rise by  
2 16 MW because of the removal from service of energy-efficiency improvements  
3 installed over 10 years ago. CL&P's demand forecast therefore attributes a net  
4 of only 37 MW from CL&P's current DSM programs, which by themselves are  
5 projected to save 53 MW. Starting in 2008, this forecast shows that the net  
6 effect of DSM is to raise future peak loads by 18-87 MW/year, as "negative"  
7 savings from past programs grow and no new savings from future are projected  
8 past 2007.

9 **Q: What is wrong with this approach?**

10 A: The Company assumes that the savings from all efficiency improvements  
11 disappear as the measures reach the ends of their lives—typically the end of the  
12 equipment's life. This assumption ignores long-term market transformation that  
13 has accompanied CL&P's market intervention in the late 1980s and throughout  
14 the 1990s. It is highly likely that old electronic ballasts and efficient motors  
15 installed in 1990 will be replaced in kind simply because the original equipment  
16 they substituted for is hard to find if it is available at all. What was considered  
17 efficient in 1990 is most often now the baseline, or close to it. Standards and  
18 common practice have advanced over the last decade, in no small measure due  
19 to CL&P's programs, especially over the past five years as they have become  
20 integrated with regional and national efforts to transform markets. Conse-  
21 quently, CL&P's demand forecast is biased upward by the overstatement of the  
22 expiration of decades-old DSM investments.

23 **Q: Does CL&P project only 16 MW of savings from its C&LM programs in**  
24 **2002?**

25 A: That is the number that appears in the Company's latest forecast, as reproduced  
26 in Exhibit OCC-JP-PC-4. It does not agree with the 47.7 MW that CL&P

1 projects for 2002 in response to discovery.<sup>14</sup> If the correct answer is 47.7 MW,  
2 then CL&P's forecast for 2002 is upwardly biased by 32 MW.

3 **C. ISO-NE Estimates of the Benefits of Load Reductions**

4 **Q: Did ISO-NE reflect distributed resources in its analysis of the need for the**  
5 **proposed transmission facilities?**

6 A: Yes, in a limited way.

7 **Q: Explain how ISO-NE's analysis dealt with additional distributed resources.**

8 A: "[T]hrough the [regional transmission expansion plan] process (RTEP01), ISO-  
9 NE has evaluated the reliability and economic benefits of assumed amounts of  
10 load reductions, which could include demand-side management efforts."<sup>15</sup>  
11 According to a presentation of ISO-NE's Frank Mezzanotte at an October 15,  
12 2001 meeting of the Southwest Connecticut Reliability Study (at 5), one of the  
13 goals of the RTEP process is "to elicit from the marketplace solutions to the  
14 identified problems, which solutions may include generation plants and demand-  
15 side management...."<sup>16</sup>

16 At that meeting, ISO-NE presented results of a study analyzing "DSM  
17 Impacts on Transmission Congestion." Congestion costs are the above-market  
18 energy costs paid to run uneconomic generation (compared to regional merit-  
19 order dispatch) to maintain sub-area reliability. ISO-NE analyzed the impact on  
20 congestion costs from two demand-side alternatives in southwestern Connecti-

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<sup>14</sup>CL&P response to DR OCC 1-2 at 2.

<sup>15</sup>ISO-NE response to DR Towns 2-5.

<sup>16</sup>See Mezzanotte, Frank. 2001. "Southwest Connecticut Reliability Study Meeting." A power-point presentation that includes ISO-NE's agenda for the 10/24/01 meeting, available as of 3/11/02 on the ISO's web site, [www.iso-ne.com](http://www.iso-ne.com), in a file named "SW CT RC TEAC.ppt"

1 cut: (1) a 1.4% reduction in all hourly loads, roughly 42 MW, equivalent to  
2 about a year's worth of load growth; and (2) 250 MW of "price-responsive  
3 DSM," including voluntary demand reduction (Mezzanotte at 35, 36).<sup>17</sup>

4 **Q: What value did the ISO study find for distributed resources?**

5 A: Exhibit OCC-JP-PC-5 reproduces the ISO-NE presentation. The ISO's analyses  
6 showed that reducing hourly loads in southwestern Connecticut by 1.4% would  
7 save around \$53 million in congestion costs through 2006. The 250 MW of load  
8 response would save \$259 million over the same five-year period (Mezzanotte  
9 at 40, 41). Discounting the reported annual savings and dividing by the 250 MW  
10 and 42 MW from the load-response and conservation savings yields a range of  
11 \$878 and \$1,229 per kW of load reduction, respectively, during the five-year  
12 study period.

13 **Q: Do these values include the value of reliability improvements from reducing**  
14 **loads?**

15 A: No. The analysis was confined to the congestion costs avoided by load  
16 reductions.

17 **Q: Did ISO-NE analyze the reliability benefits of load reductions?**

18 A: Yes, in a subsequent analysis presented in January 2002.

19 **Q: How did ISO-NE analyze the reliability benefits of load reductions?**

20 A. ISO-NE's objective was to quantify "the impact on NEPOOL reliability of  
21 generation additions or attrition in the sub-areas....The objective is accomplished  
22 by decreasing or increasing the load in each sub-area, one sub-area at a time.  
23 Decreasing the load has the equivalent effect of adding perfect generation  
24 capacity to the respective sub-areas" ("TEAC7" at 12).

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<sup>17</sup>This reduction consists of 125 MW each in Norwalk-Stamford and in the rest of SWCT.

1 **Q: What did the ISO-NE reliability analysis find for southwestern**  
2 **Connecticut?**

3 A: Exhibit OCC-JP-PC-6 reproduces Slide 15 of the ISO-NE TEAC 7 presentation,  
4 which plots the percentage change in pool reliability against sub-area load  
5 reduction. The graph shows that a 100 MW load reduction in southwestern  
6 Connecticut (including Norwalk-Stamford) will reduce NEPOOL loss-of-energy  
7 expectation (LOLE) by 50%. Reducing load 200 MW reduces NEPOOL LOLE  
8 by 80%. That is better than the effect of the proposed line, which (if it actually  
9 increases interface capacity by 200 MW) reduces LOLE by 75%.

10 As ISO-NE put it, “the southwestern Connecticut and Norwalk-Stamford  
11 sub-areas are the most sensitive to generation additions or attrition. Adding  
12 generation to these sub-area will contribute the most to improving NEPOOL  
13 system reliability” (“TEAC7” at 20).

14 **Q: Why do you characterize ISO-NE’s analysis as “limited”?**

15 A: As ISO-NE pointed out, its “static analysis did not consider delay of resource  
16 additions in response to conservation...Conservation may delay the need for  
17 generation or transmission improvements.”<sup>18</sup>

18 The ISO’s analysis of efficiency impacts was crude at best. ISO-NE did  
19 not develop what it believed to be credible forecasts of additional efficiency  
20 potential or the costs of acquiring it. The timing and magnitudes of the conser-  
21 vation savings modeled in the ISO’s analysis do not adequately represent the  
22 expected pattern from additional program efforts, which build over time as  
23 market penetration increases.

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<sup>18</sup>“DSM Impacts on Transmission Congestion, Presentation to TEAC, October 15, 2001” at 38.

1 **V. Additional Demand-Side Resources in Southwestern Connecticut**

2 **A. *The Company's Position on Additional Savings Potential from DSM***

3 **Q: Does CL&P offer any quantification of the potential for demand-side**  
4 **resources to displace the proposed transmission facilities?**

5 A: Yes, in response to a data request from the towns of Bethel, Redding, Weston  
6 and Wilton, CL&P stated:

7 If the life-cycle costs of the proposed transmission line were allocated to  
8 demand-side management (DSM) programs, the Company believes that  
9 peak loads for the Norwalk-Stamford area have the potential to be reduced  
10 by as much as thirty-four (34) MW.<sup>19</sup>

11 **Q: Is this a reasonable estimate of the maximum load reductions that CL&P**  
12 **could economically achieve with C&LM in the Norwalk-Stamford area?**

13 A: No.

14 **Q: Why not?**

15 A: The Company's estimate is fundamentally flawed for two reasons. First, it  
16 wrongly assumes that additional demand-side resources in southwestern  
17 Connecticut must somehow be spread through the entire state. Second, it fails  
18 to account for the extremely low—indeed, negative—costs associated with  
19 relieving transmission constraints by expanding, intensifying and targeting its  
20 current C&LM programs.

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<sup>19</sup>Company response to DR Towns 1-43.



1 **Q: What is wrong with CL&P's estimate of the amount of peak savings**  
2 **achievable from spending the lifetime costs of the proposed transmission**  
3 **project on C&LM programs?**

4 A: The Company only applied 21% of the 160 MW in savings it had estimated  
5 would be realized by spending \$195 million more on DSM. It arrived at the  
6 larger figure by dividing the \$195 million present worth of the transmission  
7 project by 0.8 MW realized per million dollars spent on its 2001 DSM  
8 programs.<sup>20</sup> The problem with CL&P's approach is that it presumes that the  
9 Company can only achieve savings in southwestern Connecticut through  
10 statewide efforts. In effect, CL&P assumes in its response that four-fifths of  
11 every megawatt of savings must go to other parts of the state.

12 In reality, nothing prevents CL&P from targeting additional DSM  
13 investment beyond statewide initiatives to specific geographic areas where  
14 savings have particularly high value—such as southwestern Connecticut. The  
15 correct answer is that, if additional savings cost \$1,200/kW (i.e., 0.8 MW per  
16 \$1,000,000), CL&P could achieve 160 MW wherever it spent the money.

17 **Q: Are you testifying that CL&P could deploy its C&LM programs to achieve**  
18 **160 MW of additional savings in southwestern Connecticut?**

19 A: No, we are not. We have not done the program planning it would take to develop  
20 budgets and project savings from expanding and/or intensifying existing pro-  
21 grams, adding new ones, and targeting all of them to southwestern Connecticut  
22 over the next 3–10 years. The Siting Council should make this the responsibility  
23 of the Applicant.

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<sup>20</sup>CL&P response to DR Towns 1-43.

1 **Q: Is there any evidence that CL&P could secure more peak load reductions**  
2 **from its existing efficiency programs in southwestern Connecticut?**

3 A: Yes. CL&P and UI currently administer a strong suite of efficiency programs,  
4 backed by over a decade of success in CL&P's case. Since January 2000, both  
5 CL&P and UI have administered these programs in consultation with the Energy  
6 Conservation Management Board. At \$60 million, CL&P's 2001 spending was  
7 second only to the 1991 peak of \$74 million.<sup>21</sup> Exhibit OCC-JP-PC-7 repro-  
8 duces CL&P's recent summary of its C&LM programs planned for 2002.

9 Despite significantly higher budgets in the past two years, however, there  
10 are recent signs that market demand for efficiency programs exceeds the  
11 programs' supply of available funds. The clear implication of this over-  
12 subscription—in a recession, no less—is that money is the only thing standing  
13 in the way of additional DSM savings in southwestern Connecticut. Such  
14 additional savings are available without changing existing programs or adding  
15 new ones.

16 **Q: What signs point to additional customer demand to participate in existing**  
17 **CL&M programs?**

18 A: Presentations by both CL&P and (especially) UI to the Energy Conservation  
19 Management Board (ECMB) indicated that 2001 budgets constrained program  
20 activity last year. In its first-quarter report, CL&P informed the DPUC that  
21 “through April 30, 2001, the Company has committed approximately 72% of its  
22 total annual program budget of \$63.8 million for the year.”<sup>22</sup> By the end of July,

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<sup>21</sup>CL&P response to DR CSC 1-6.

<sup>22</sup>CL&P First Quarter 2001 Conservation and Load Management Status Report, Presented to the Department of Public Utility Control, May 4 2001, Docket No. 99-09-30, Compliance Order No. 8, Attachment B, at 2.

1 “essentially 80–90% of the program budget for 2001 is committed as of this  
2 time.”<sup>23</sup> CL&P’s RFP program soliciting projects from customers and trade  
3 allies consistently yielded proposals well in excess of the funding available.<sup>24</sup>  
4 Signs that funding limitations were constraining savings were even  
5 stronger for UI, whose territory falls almost entirely within southwestern  
6 Connecticut. During the first half of 2001, UI experienced “unprecedented  
7 demand” for its Energy Blueprint (serving nonresidential new construction) and  
8 Energy Opportunities (pursuing savings from existing customers).<sup>25</sup> By August,  
9 UI had to re-allocate budgets to accommodate demand up to that point, and  
10 stopped accepting new project applications for the year.<sup>26</sup> UI had also com-  
11 mitted its entire budget for its Small Business Advantage program by then.<sup>27</sup>  
12 Demand became so strong that UI was forced to suspend incentive offerings in  
13 the third quarter for both the Energy Blueprint and the Energy Opportunities  
14 programs.<sup>28</sup>

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<sup>23</sup>CL&P Second Quarter 2001 Conservation and Load Management Status Report, Presented to the Department of Public Utility Control, August 1 2001, Docket No. 99-09-30, Compliance Order No. 8, Attachment B, at 2.

<sup>24</sup>CL&P Third Quarter 2001 Conservation and Load Management Status Report, Presented to the Department of Public Utility Control, August 1 2001, Docket No. 99-09-30, Compliance Order No. 8, Attachment B, at 7.

<sup>25</sup>United Illuminating Second Quarter 2001 Status Report to the ECMB, August 14 2001, at 2.

<sup>26</sup>Ibid. at 12.

<sup>27</sup>Ibid. at 10.

<sup>28</sup> United Illuminating Conservation and Load Management Third Quarter 2001 Report to the ECMB, November 6 2001, at 2.

1 **Q: Is available funding likely to limit achievement of C&LM savings in 2002?**

2 A: Yes; in fact, funding will constrain 2002 savings even more than 2001. This is  
3 because “[f]or 2002, program budgets [for CL&P and UI] were reduced by  
4 \$13.5 million due to the transfer of \$12 million from the C&LM Fund by PA  
5 01-9 Section 13, June Sp. S., to the state’s General Fund for use by the Depart-  
6 ment of Public Works (DPW) and by \$1.5 million for the establishment of the  
7 Institute for Sustainable Energy at Eastern Connecticut State University.”<sup>29</sup> As  
8 a result, both CL&P and UI were forced to cut program budgets across the board  
9 for 2002. It follows that the programs could increase savings beyond what is  
10 contained in current plans if \$13.5 million in additional funds were made  
11 available.

12 **Q: Is there any reason to believe that CL&P is close to exhausting the**  
13 **achievable savings from energy-efficiency programs?**

14 A: No, not at all. This is because CL&P’s current programs focus primarily on “a  
15 market transformation approach....This approach seeks to predispose customers  
16 to choose efficient alternatives when purchasing equipment for replacement and  
17 renovation.”<sup>30</sup> This suggests that there will remain significant savings potential  
18 from efficiency potential for two related reasons. First, “lost-opportunity”  
19 markets such as replacement and renovation present new savings potential from  
20 efficiency improvement every year as another set of customers enters the market  
21 to add or replace facilities and equipment. All the evidence we have seen

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<sup>29</sup>Report of the Energy Conservation Management Board, Year 2001 Programs and Operations, January 31 2002, at 13.

<sup>30</sup>CL&P 2002 Load Forecast, Chapter III, Demand-Side Management, filed with the Siting Council on March 1 2002, at III-2.

1 confirms that opportunities will continue to abound for efficiency improvements  
2 in these markets for the foreseeable future.

3 The second reason that CL&P's market transformation orientation leaves  
4 significant opportunities for realizing additional savings is that relatively little  
5 of CL&P's programs are devoted to efficiency retrofits. Retrofit savings involve  
6 either early retirement of functioning equipment with high-efficiency  
7 alternatives, or installation of supplemental materials or technology. Early  
8 retirements offer significant savings for two reasons. First, only a small fraction  
9 of existing equipment turns over naturally each year, leaving a large stock of  
10 inefficient candidates for early retirement. Second, existing equipment is often  
11 far less efficient than even the least efficient new equipment available in the  
12 market today, so the savings from installing high-efficiency new equipment are  
13 higher than in normal end-of-life replacement.

14 **Q: Aside from increasing funding for existing programs, what else could be**  
15 **done to further increase savings from existing efficiency programs in**  
16 **southwestern Connecticut?**

17 A: The Company could take steps to increase participation in markets already  
18 served by its existing programs, increase savings per participant, or both. This  
19 applies both to market-driven opportunities like new construction, renovation  
20 and replacement, and especially to retrofit markets. CL&P can accomplish this  
21 by strengthening program strategies in the affected areas, such as more  
22 aggressive marketing, greater financial assistance and incentives, and more-  
23 attractive program delivery.

1 **Q: Please provide an example of strategies CL&P could deploy to increase**  
2 **participation and savings from small business customers in the Norwalk-**  
3 **Stamford area**

4 A: The Company's Small Business Advantage program pursues retrofit-savings  
5 commercial customers with demand below 100 kW. The program offers up to  
6 50% of the installed cost of high-efficiency lighting retrofits, and between half  
7 and all the incremental cost of other efficiency improvements. See Exhibit  
8 OCC-JP-PC-7 at 2. In some circumstances, participating customers can obtain  
9 interest-free financing for their portion of installed costs.

10 The Company could make this program even more attractive to customers  
11 by adopting the approach some utilities (such as Potomac Electric Power and  
12 Green Mountain Power) used in the early 1990s. With the "direct install" ap-  
13 proach, CL&P could offer all customers demanding less than 100 kW in the  
14 Norwalk-Stamford area free installation of all measures recommended as cost-  
15 effective. CL&P could expect 90% of customers contacted to agree to an on-  
16 side visit with recommendations, and another 90% of these to authorize CL&P  
17 to proceed with a work order to install the recommended measures.

18 Enhancements to other CL&P programs targeted to southwestern Connec-  
19 ticut would also offer further savings.

20 **Q: Is there any evidence that CL&P is in a position to effectively target its**  
21 **efficiency programs geographically?**

22 A: Yes. We found two kinds of evidence that support CL&P's capability to deliver  
23 and integrate targeted efficiency programs. The first is that CL&P already has  
24 a vehicle in its C&LM portfolio to target geographically its entire portfolio of  
25 programs. This is known as the Community Based Program. In 2001, CL&P and  
26 UI fielded this program in two locations with apparently favorable results. There

1 is no reason CL&P could not use this approach to maximize savings in the  
2 Norwalk-Stamford area or the larger southwestern Connecticut area.

3 The Company also provided evidence that it has built the capability to  
4 target its DSM programs to alleviate transmission and distribution constraints  
5 with near-pinpoint accuracy. In response to discovery, CL&P provide a copy of  
6 a report detailing its ability to use “Strategic Asset Optimization” (SAO) to  
7 identify individual customers as candidates for demand-side programs, and to  
8 determine the impact of these savings on existing circuits. According to this  
9 report,

10 Traditionally, conservation planning has been an ‘across-the-board’  
11 program in which the utility has not targeted particular customers subsets  
12 of geographic areas for conservation. Rather, all customers in all areas were  
13 targeted....SAO allows the utility to target both customer subsets and  
14 geographic areas.

15 Figure 6 shows a map of the Stamford area with all C&I customers shown  
16 and scaled by their kW demand levels. There are approximately 250 C&I  
17 customers in this area shown and personally contacting each of them about  
18 a conservation program would be expensive. From historical conservation  
19 program experiences it is known that medical and health facilities and  
20 schools tend to participate in conservation program at rates higher than the  
21 general population of commercial and industrial establishments. Further,  
22 it is known that lighting contributes a substantial percentage of the elec-  
23 trical load of these types of businesses....In total, the 23 customers...have  
24 non-coincident demand of 6,902 kW. The more efficient lighting could  
25 reduce demand levels by 414 kW.<sup>31</sup>

26 The report goes on to demonstrate how conservation and load management  
27 programs could be deployed to provide relief on specific circuits.

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<sup>31</sup>“Strategic Asset Optimization in the Connecticut Light & Power Service Territory,” 2/13/02 Draft, prepared by Taratec Corporation and EPRI Solutions, provided in response to DR Towns 3-14, Attachment 5.

1 **Q: Have you estimated how much additional savings CL&P might be able to**  
2 **achieve in southwestern Connecticut and the Norwalk Stamford area?**

3 A: Yes, we have developed preliminary estimates of additional savings that could  
4 be achieved if additional funding were made available and if programs were  
5 intensified, expanded, and targeted to these areas, based on CL&P's own pro-  
6 jections for 2002. Based on our necessarily brief review of CL&P's existing  
7 program designs and savings targets, we estimate that it could achieve an addi-  
8 tional 24.1 MW per year in southwestern Connecticut and another 8.7 MW in  
9 the Norwalk-Stamford area. If sustained for five years, these additional targeted  
10 efforts would provide 121 MW in cumulative annual peak load reductions by  
11 2007 in southwestern Connecticut, 55 MW of which would be realized in the  
12 Norwalk-Stamford area.

13 **Q: How did you develop these estimates?**

14 A: We started with CL&P's projected spending and savings for 2002 programs  
15 provided in response to DR OCC 1-2. We estimated the portion of these savings  
16 attributable to southwestern Connecticut and Norwalk-Stamford by comparing  
17 CL&P's estimates of peak loads for its system as a whole and in these regions  
18 for 2002, which it provided in response to DR OCC 1-1. Thus, we attributed  
19 65.7% of the 2002 savings that CL&P projected for each program to  
20 southwestern Connecticut, and 23.6% of these savings to Norwalk-Stamford.

21 Next, we used our professional judgment to develop factors to multiply by  
22 2002 goals for individual programs to reflect the likely effect over time of  
23 sustained efforts to intensify, expand, and target the programs to achieve  
24 maximum savings—to increase both participation and savings per participant.  
25 These factors ranged from a 25% increase in savings from the Residential New-



1 Construction Program to a three-fold increase in savings from the Small  
2 Business Energy Advantage program.

3 The net result of our approach is to increase projected savings in  
4 southwestern Connecticut from residential programs by about half, and to  
5 double savings from commercial and industrial programs.

6 **Q: Substantiate your earlier testimony that additional peak demand savings**  
7 **could be realized relatively inexpensively.**

8 A: The Company estimated that it could achieve 0.8 MW per million dollars in  
9 DSM spending based on 2001 results.<sup>32</sup> When we reproduced this calculation,  
10 I obtained 0.77 MW per million dollars, which translates to a gross cost of  
11 \$1,296 per kW. This does not account for the substantial value of the energy  
12 savings produced by these programs. We found that in many cases the value of  
13 energy savings associated with CL&P's efficiency programs exceeded the entire  
14 cost of the programs. In effect, this means that the cost of achieving peak load  
15 reductions was negative.

16 **Q: Explain how you reached this finding.**

17 A: We computed the net cost of peak demand savings from the 2002 efficiency  
18 programs by deducting an estimate of the value of the energy savings. First, we  
19 used updated information CL&P provided about costs and projected peak  
20 demand savings from individual programs in 2002 to compute the gross cost per  
21 kW-year by program. We did so by amortizing the budget over the life of the  
22 savings CL&P implied for each programs, and divided the amortized cost by the  
23 Company's projected summer peak reductions. We found that summer peak-  
24 load savings from 2002 programs cost between \$43/kW-yr. for the Custom

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<sup>32</sup> CL&P Response to DR Towns 1-43.

1 Services program and \$778/kW-yr. for the residential electric heat retrofit  
2 program.

3 Next, we computed the present worth of the lifetime energy savings asso-  
4 ciated with each program, then amortized this value and divided it by the annual  
5 peak-demand savings CL&P projects for each program. The energy savings  
6 have present worths ranging from \$16/kW-yr. for residential HVAC to  
7 \$615/kW-yr. for the Electric Space-Heat Retrofit program. After crediting each  
8 program's gross cost per kW-year with the amortized value of its lifetime energy  
9 savings per kW-yr., we arrived at net costs per kW-yr. for each program.  
10 Residential programs average a net cost of *negative* \$19/kW-yr. of peak demand  
11 reduction; commercial and industrial programs average (-\$37/kW-yr.)

12 **Q: Can you provide any evidence corroborating your findings?**

13 A: Yes. CL&P indicates that the total resource benefits of its 2002 programs exceed  
14 total resource costs, in some cases, such as C&I programs, by significant  
15 amounts. For example, the benefit/cost ratio for the Express Services program  
16 is 3.9. This is consistent with our finding that these programs offer tremendously  
17 economical sources of demand-side transmission capacity.

18 **Q: Is there anything in the statute creating Connecticut's C&LM charge that**  
19 **prevents CL&P from committing additional funds to secure additional load**  
20 **reductions from energy-efficiency?**

21 A: Not that we could find. In fact, the legislation contains a provision that appears  
22 to direct the DPUC to ensure that utilities pursue cost-effective demand-side  
23 alternatives to new distribution capacity. It reads:

1 (e) the Department Of Public Utility Control, in a proceeding on a rate  
2 amendment proposed by an electric distribution company based upon an  
3 alleged need for increased revenues to finance an expansion of the capacity  
4 of its electric distribution system, *shall determine whether demand-side*  
5 *management would be more cost-effective in meeting any demand for*  
6 *electricity for which the increase in capacity is proposed.*<sup>33</sup>

7 **B. The ISO's Position on Additional DSM Savings**

8 **Q: What position has ISO-NE taken on the amount of additional demand-side**  
9 **resources that could be acquired in southwestern Connecticut?**

10 A: The ISO states, "at this time, and based on its experience, ISO-NE believes that  
11 it is unlikely that the amounts of load reduction it has assumed as providing  
12 economic or reliability benefits can be achieved through implementation of  
13 DSM."<sup>34</sup> Elsewhere, ISO-NE has observed, "There has been an insufficient  
14 number of load and/or generation initiatives in Southwest Connecticut."<sup>35</sup>

15 **Q: Do you believe ISO-NE's early experience with load-response programs is**  
16 **indicative of the potential that additional efficiency investment offers for**  
17 **transmission capacity relief?**

18 A: No. In fact, ISO-NE has more than a decade of experience to draw on with  
19 respect to efficiency. The ISO need only add to 2001 load the Company's  
20 estimates of peak load reductions from CL&P's C&LM programs over the past  
21 10 years. Present-day load in southwestern Connecticut would be 456 MW

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<sup>33</sup>Public Act 98-28, An Act Concerning Electric Restructuring, Section 52(e), emphasis added.

<sup>34</sup>ISO-NE Response to DR Towns 2-5.

<sup>35</sup>Mezzanotte at 10.

1 higher without the cumulative annual savings from CL&P's programs since  
2 1990.<sup>36</sup>

3 **Q: Is it reasonable to dismiss a single transmission alternative because it could  
4 not by itself reduce the need for the proposed facility?**

5 A: No, it is not. There may be combinations of energy efficiency, load response,  
6 and distributed generation that, when put together, may be able to alter and/or  
7 defer planned transmission facilities. Dismissing each component of a potential  
8 portfolio because individually it would be insufficient to alter investment plans  
9 could lead CL&P to mistakenly reject a combination of alternatives that could  
10 solve the transmission problems at a lower financial and environmental cost.

## 11 **VI. Other Distributed Resources**

### 12 **A. Load-Management Options**

13 **Q: Could load management help relieve the problems in SWCT and Norwalk-  
14 Stamford?**

15 A: Yes. The reliability problems associated with double contingencies occurring at  
16 times of high loads; these double contingencies are rare events. Load manage-  
17 ment that reduced loads an average of just a few hours per year would probably  
18 be sufficient to contribute to resolving the reliability issues. If the reliability of  
19 power supply is in doubt, customers should have little reason to resist reductions  
20 in usage that, while possibly inconvenient, keep them in operation.

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<sup>36</sup>This estimate is based on applying the same proportions between kW and kWh that CL&P reported for 2001.

1           The uneconomic dispatch problem can also be addressed by load manage-  
2           ment, particularly in the form of load response. When energy prices are high,  
3           many office buildings, schools, retailers, and other large customers would be  
4           willing to dim their lights and reduce air-conditioner use by a few hours on a  
5           given day.

6           The ISO has recently issued a request for 80 MW of load response in  
7           SWCT for June–September 2002.<sup>37</sup> Were CL&P to actively develop load-  
8           management systems, it might well be able to implement far more than 80 MW.  
9           These programs would logically start with addition of communications  
10          capability for the large customers who already have energy control systems.

11   **Q: Are customers in Connecticut interested in participating in load manage-**  
12   **ment programs?**

13   A: Yes. The Company found that 65% of residential customers considered them-  
14   selves to be likely to participate in a load-modification program and would  
15   accept a 6-degree increase in air-conditioner thermostat setting at times of need  
16   (and also of high cost).<sup>38</sup> The Company has found in initial tests that loads  
17   decrease about 1 kilowatt per customer on air-conditioner thermostat control,  
18   for an achievable potential of 422 MW company-wide.<sup>39</sup> Extrapolating this

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<sup>37</sup>A Request for Proposal (RFP), 2002 Load Response Program, Southwest Connecticut Emergency Capability Supplement, (LRP SWCT ECS), Issued February 27, 2002. It is unfortunate that ISO-NE waited so long to initiate this effort, and that CL&P and UI have not been running their own load-management programs directed to relieving the transmission constraints in this area.

<sup>38</sup>“Residential Load Management Market Assessment Survey Results,” prepared for Northeast Utilities by RLW Analytics (DR Towns 3-14, Attachment 2).

<sup>39</sup>“Northeast Utilities Residential Load Management: Residential Market Assessment and the Carrier Thermostat Project,” prepared by CL&P (DR Towns 3-14, Attachment 3). This value is much less than the technical potential value, and is discounted for customer acceptability.

1 value to the regions of interest, and assuming potential in UI and CMEEC  
2 service territories is comparable to that in CL&P's territory, the potential would  
3 be about 275 MW in SWCT and 100 MW in of this potential would be in  
4 Norwalk-Stamford.

5 The Company has also found that commercial and industrial customers  
6 were willing to interrupt 239 MW of load, especially if fewer than five  
7 interruptions are necessary each year, especially for just a few hours at a time.<sup>40</sup>  
8 The same extrapolation would suggest about 155 MW of this potential would  
9 be in the SWCT region, and 55 MW in Norwalk-Stamford.

10 Even were only a third of this potential actually achieved, load would be  
11 decreased by 140 MW in SWCT and 50 MW in Norwalk-Stamford.

## 12 ***B. Distributed Generation***

### 13 **Q: What do you mean by distributed generation?**

14 A: Distributed-generation options can include both (1) units at a customer scale,  
15 ranging from under 100 kW to perhaps 20 MW, as well as (2) utility-scale plants  
16 of 20 MW and more.<sup>41</sup> The latter may be owned by third parties, who sell their  
17 energy and capacity into the regional market. The Company would pay the  
18 owners for the benefits they provide in deferring transmission, and retain the  
19 right to dispatch the generators as needed to support the transmission system.

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<sup>40</sup>“Commercial & Industrial Load Response Market Assessment and Focus Groups,” December 31, 2000, prepared by Connecticut Light & Power for the Connecticut Department of Public Utility Control (DR Towns 3-14, Attachment 4).

<sup>41</sup>Curiously, CL&P assumes that distributed generation refers to units under 5 MW (DR ENE 1-4) and utility-scale generation refers to units in the hundreds of megawatts (DR OCC 1-19). It is not clear how CL&P would categorize a Cos Cob 16-MW unit. In any case, CL&P does not appear to have considered the possibility of encouraging such units.

1           We assume that any distributed generation installed in SWCT would be  
2 quite clean. Other than photovoltaics, which burn nothing, most distributed  
3 generation would burn gas, in turbines, fuel cells, and perhaps in reciprocating  
4 engines with advanced NOx controls.

5   **Q: What factors determine the applicability of distributed generation on a**  
6   **utility system?**

7   A: Customer-scale distributed generation may be usefully divided into at least the  
8 following five categories, for the purpose of assessing potential:

- 9       • *Heat-load driven cogeneration opportunities.* These require large heat  
10 loads for a large part of the year. The use of absorption cooling to replace  
11 existing or planned air conditioning can add a summer heat load to facili-  
12 ties that already have winter space-heating load, in addition to eliminating  
13 the electric chiller load. Other promising candidate sites are those with  
14 heated swimming pools and/or large year-round hot-water loads (e.g.,  
15 hospitals).<sup>42</sup>
- 16       • *Reliability- and power-quality-driven opportunities.* Relatively small on-  
17 site generators may be desirable for many large customers, for back-up  
18 power supply and in some situations, for improving power quality.  
19 Customer contributions for those services would reduce the net cost of the  
20 equipment in its role of reducing loads on the system.
- 21       • *Site-specific renewable generation.* Examples might include generation  
22 from landfill gas or other waste or biomass gasification.

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<sup>42</sup>To ensure that the cogenerator can operate when needed, it will probably need to be able to operate when there is no heat load. If the cogenerator serves an absorption cooling load, it would normally be operating when the SWCT and Norwalk-Stamford interfaces are constrained.

- 1 • *Photovoltaics*, which can be widely dispersed in small increments but are  
2 only helpful in dealing with problems caused by summer day-time peaks.
- 3 • *Utility-sited generation*, which does not provide such on-site customer  
4 benefits as power quality, steam, or heat. Such generation could be owned  
5 by third parties, be installed on a permanent or temporary basis, and be  
6 connected directly to distribution feeders.

7 Assessing the potential for the first three categories will require detailed  
8 site-specific analysis, including discussions with potential hosts. Photovoltaic  
9 potential, on the other hand, can be assessed more generically, based on assumed  
10 distribution of roof alignments, shading, and other inputs. Utility generation is  
11 also likely to be generic.

12 **Q: What technologies are suitable for distributed generation?**

13 A: The specific technologies that are available for each category (and the costs of  
14 those technologies) will change over time. Initially, the attractive technologies  
15 will be mostly turbines of various sizes, perhaps with some fuel cells serving  
16 customers who need very high-quality power, such as computer centers. Over  
17 time, fuel cells are likely to become important for a wider range of applications,  
18 and other technologies, such as Stirling engines, may become important for  
19 residential-scale reliability and cogeneration applications.

20 **Q: Has CL&P investigated the potential for distributed generation in SWCT  
21 and especially Norwalk-Stamford?**

22 A: No. The CL&P does not have any such analyses (DR OCC 1-21). It has started  
23 some analysis and begun planning demonstration projects for photovoltaics and  
24 fuel cells (DR ENE 1-4). While the proposed and funded fuel cells projects are  
25 in SWCT, the Company does not appear to have undertaken any broader effort  
26 to promote distributed generation in its service territory (DR ENE-1-4).



1           The Company approaches distributed generation as a customer option for  
2           reducing electricity bills, rather than a utility option for reducing the costs of  
3           providing electric service (DR OCC 1-21). As a result, CL&P does not  
4           distinguish between distributed generation potential in SWCT and in other parts  
5           of its territory.

6           Indeed, the Company's responses on distributed generation consist largely  
7           of vague and undocumented assertions that distributed generation causes prob-  
8           lems on distribution circuits (DR OCC 1-21, ENE-1-4).<sup>43</sup> In contrast, Attach-  
9           ment 5 to Towns-3-14 suggests that distributed generation (in that example,  
10          consisting of multiple 150-kW units on customer premises) would improve  
11          reliability while reducing loads on the system.

12   **Q: Has CL&P encouraged customers to install cogeneration and other**  
13   **distributed-generation systems in Norwalk-Stamford and SWCT?**

14   A: No. The Company refers queries on its efforts (e.g., DR OCC 1-17, 1-18) to its  
15    response to DR ENE 1-4. In this response the Company basically complains that  
16    distributed generation may have some unspecified problems, describes the  
17    substation fuel-cell proposal (for which CL&P is pursuing outside funding,  
18    rather than acquiring it as a system resource) and a fuel-cell project CL&P is  
19    actually funding, and lists a number of R&D projects.

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<sup>43</sup>Response OCC-1-21 claims that “according to resources, as a rule of thumb a distribution circuit can reasonably accept up to 15 percent of its load in the for of distributed generation before encountering operating and reliability problems.” The response does not identify the “resources” nor their assumptions about the size of individual units, the location of the units, or anything else that might contribute to the unspecified “operating and reliability problems.” The same response assumes that distributed generation would be limited to 15% of load (or about the amount of the current shortfall), and then assumes that distributed generation must resolve the constraint by itself, without the assistance of C&LM, load response, or capacitors.

1           Indeed, CL&P is still paying three customers in Norwalk-Stamford and  
2 another two customers in SWCT to *not* develop cogeneration. These five  
3 customers had proposed 7 MW of cogeneration in the mid-1990s (DR OCC-1-  
4 23).

5   **Q: Has CL&P determined the number of customers in Norwalk-Stamford and**  
6   **SWCT who might be most interested in distributed generation due to reli-**  
7   **ability and quality concerns, or the presence of large and consistent heat**  
8   **loads for cogeneration?**

9   A: No. In response to a question about such analyses for either CL&P or UI, the  
10 Company was able to provide only sales by rate class and a breakdown of  
11 commercial and industrial employment for Fairfield County (DR OCC 1-25).  
12 CL&P has neither identified suitable locations for distributed generation on its  
13 own system nor determined whether UI has identified such locations (DR OCC  
14 1-22). The Company has identified one substation at which it can locate a fuel  
15 cell: this is not a particularly desirable location, since it does not allow for  
16 increasing the value of the fuel cell by using waste heat or providing backup  
17 service to customers.

18           In 2001, CL&P finally requested proposals for development of distributed  
19 generation, with an emphasis on SWCT (DR OCC 1-22). Unfortunately, CL&P  
20 does not appear to be pursuing the approach laid out in Attachment 5 to DR  
21 Towns 3-14, which shows how CL&P could identify customers in a capacity-  
22 constrained area that are likely to be suitable hosts for distributed generation or  
23 DSM.

24   **Q: What has CL&P done to encourage the installation of utility-scale genera-**  
25   **tion in Norwalk-Stamford or the rest of SWCT?**

26   A: Nothing. In response to DR OCC 1-19, CL&P lists

- 1           • Performing system impact studies and modifying transmission to allow  
2 generators to connection to the transmission system. These activities are  
3 required by FERC.
- 4           • Providing a list of utility-owned land in SWCT, as requested by the DPUC.
- 5           • “Supporting” the efforts of ISO-NE to “highlight the concern over  
6 reliability and congestion.” The ISO does not appear to have taken any  
7 actions to encourage construction of merchant generation in SWCT, such  
8 as offering financial incentives, even though the tight supply situation has  
9 been apparent since the formation of the ISO. The ISO is supporting  
10 CL&P’s transmission plan, without subjecting it to a market test against  
11 new generation.
- 12           In short, CL&P has only provided the minimum required by regulators.

13    **C. *Smaller Transmission Options***

14    **Q: Has CL&P adequately explored transmission alternatives to the Plumtree-**  
15    **Norwalk 345-kV line?**

16    A: Not very carefully. The Company dismissed the option of an additional  
17 Plumtree-Norwalk 115-kV circuit, which would probably avoid the need for  
18 new structures and additional right-of-way, reducing environmental effects. The  
19 basis for this dismissal is two paragraphs on page 42 of the Application. That  
20 dismissal asserts that multiple 115-kV lines would be necessary to equal the  
21 capabilities of one 345-kV line, and that the 115-kV solution would not allow  
22 the system to withstand the loss of Norwalk Harbor. Yet the proposed Plumtree-  
23 Norwalk 345-kV line is only expected to add 200 MW to the Norwalk-Stamford  
24 interface; the average capacity of the five existing 115-kV lines is 220 MW. So  
25 it does not appear that the 345-kV line adds to the capacity achievable by a 115

1 kV line, or provides better supply; nor is there any evidence supporting CL&P's  
2 claim that more than one 115-kV line would be needed.

3 All the detailed analyses that ISO-NE has performed compare a 115-kV  
4 loop or a 230-kV loop to a 345-kV loop, including the Beseck-Norwalk line.  
5 Since that latter line is not part of this docket, those analyses cannot be com-  
6 pared in this case, pursuant to earlier decisions. Consequently, these CL&P  
7 analyses appear to be irrelevant to the issues before the Council.

8 In addition, response OCC 1-29 asserts that part of the summer peak  
9 problem in the SWCT and Norwalk-Stamford is "a high reactive load (MVAR),  
10 which is typical of air-conditioning load." If the summer megawatt transfer  
11 capacity of the SWCT and Norwalk-Stamford interfaces is constrained by  
12 reactive power flows, CL&P may be able to reduce reactive flows, and increase  
13 the capability for importing real power, by installing capacitors.

14 **Q: If additional capacitors and a 115-kV line from Plumtree to Norwalk were**  
15 **not sufficient to carry the projected load of Norwalk-Stamford and SWCT,**  
16 **would that imply that the 345-KV line is needed?**

17 A: No. The question is whether some combination of the smaller transmission  
18 options, distributed generation, load management, and energy efficiency would  
19 be preferable to the Plumtree-Norwalk 345-kV line. The Company has not  
20 considered any such alternative.

## 21 VII. Evaluation of the Company's Transmission Planning Process

22 **Q: Has CL&P conducted adequate transmission planning for the SWCT and**  
23 **Norwalk-Stamford areas?**

24 A: No. The following aspects of CL&P's planning have been deficient.

- 1           • The Company failed to start the analysis of alternatives and the deployment  
2 of distributed resources planning in a timely fashion. CL&P has known  
3 that it might face constraints in SWCT for decades. Graph 3 of the  
4 Application indicates that the load in the Norwalk-Stamford area has been  
5 within 10% of the second-contingency area capability since 1989, and  
6 above the second-contingency area capability since 1994.<sup>44</sup>
- 7           • The Company has not seriously considered the distributed-resource  
8 alternatives to the proposed line.
- 9           • The Company failed to estimate the amount of load reduction necessary to  
10 defer any part of its transmission plan.
- 11          • The Company has not screened distributed alternatives against the full cost  
12 of its plan, including the Beseck-Norwalk line.
- 13          • The Company has not considered the value of delaying its transmission  
14 plan.

15   **Q: Can the Council rely on CL&P’s judgment about the appropriateness of**  
16   **distributed resources and other smaller-scale solutions to the problems of**  
17   **Norwalk-Stamford and SWCT?**

18   A: No. Unfortunately, CL&P has a conflict of interest in this matter. An unregulated  
19 affiliate of CL&P has announced its intent to build merchant HVDC underwater  
20 cables from Norwalk to Long Island. Those cables would use the excess  
21 capacity of the proposed Plumtree-Norwalk line and the planned Beseck-  
22 Norwalk line. In presentations, such as that to the mayor of Norwalk, CL&P has  
23 quite candidly described the Plumtree-Norwalk and Beseck-Norwalk lines as  
24 being “Phase 2” of a plan culminating in “Phase 3,” the cables to Long Island

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<sup>44</sup>The historical loads reported in DR CSC 1-5 are inconsistent with Graph 3, and suggest that Norwalk-Stamford only became deficient in 1999.

1 (AG 1-2, Attachment 3, Group D). Since the ability of CL&P affiliates to build  
2 those cables, and charge unregulated market rates for their use, depends on the  
3 completion of the current proposal and the rest of “Phase 2,” CL&P’s interests  
4 are not the same as those of ratepayers or of the state of Connecticut in this  
5 matter.

6 Long Island seems likely to be short on generation capacity for some time  
7 to come. The cables from Norwalk to Long Island may be cost-justified to serve  
8 Long Island load, and the Plumtree-Norwalk and Beseck-Norwalk lines might  
9 be justified to serve the cables. If so, CL&P should combine its planned projects  
10 into a single application, and explain the benefits in a coherent manner. The  
11 Company should also demonstrate that the merchant line would not be  
12 subsidized by ratepayers.<sup>45</sup>

13 **Q: What are the risks of pursuing CL&P’s transmission plan?**

14 A: The Company’s cost projections are just estimates, subject to increases for con-  
15 struction, litigation, and the costs of the right-of-way that must be condemned.  
16 The timing of the transmission additions, especially the Beseck-Norwalk line  
17 on which the CL&P and ISO-NE analyses rely so heavily, is also uncertain.

18 In addition, CL&P could spend the \$500 million, or \$600 million, or  
19 whatever the lines eventually cost, and find that events had made the investment  
20 irrelevant. For example, the commercialization of low-cost distributed genera-  
21 tion, followed by widespread acceptance by customers with high reliability  
22 requirements, could result in a significant reduction in load. Similarly, location

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<sup>45</sup>Currently, transmission costs are spread over the entire NEPOOL region, as a single postage-  
stamp rate. New England appears to be moving towards “license-plate” rates, in which customers  
of each utility or in each region will pay for their local transmission. Thus, most of the costs of the  
new lines are likely to be borne by Connecticut ratepayers.

1 of a couple of new large generators in SWCT or Norwalk-Stamford could  
2 eliminate the load pocket. Along these lines, the development of the Neptune  
3 underwater transmission project—which would bring 2,400 MW of power from  
4 New Brunswick, Nova Scotia, and Maine to southern New England (including  
5 Connecticut) and New York—would potentially make Norwalk or Bridgeport  
6 a supply node for Connecticut, rather than a load pocket.

7 Even changes in load due to levels of economic activity and energy  
8 efficiency could make the transmission investments obsolete. Indeed, falling  
9 load forecasts have already delayed construction of 345 kV lines into SWCT by  
10 twenty years or so.

## 11 **VIII. Conclusions and Recommendations**

12 **Q: Is the Company's dismissal of demand-side resources in its Application**  
13 **justified?**

14 A: No. The Siting Council has recognized that the need for transmission capacity  
15 is linked directly to load growth. Load is not something that is immutable.  
16 Connecticut utilities have proved conclusively over the past twelve years that  
17 efficiency investments can significantly and economically reduce demand  
18 without diminishing service quality. It is incumbent upon CL&P to explore the  
19 possibility of deploying such programs to relieve capacity constraints.

20 The Company's own analysis suggests that diverting the lifetime costs of  
21 the proposed facilities to efficiency programs would provide 160 MW of load  
22 relief, not the 30 MW it mistakenly believes. Recent studies by ISO-NE show  
23 that load reductions of 100 MW would reduce reliability risks by 50%, and cut  
24 congestion costs enough to pay for the gross cost per kW that CL&P's 2001  
25 C&LM programs saved, before netting out the generation costs avoided by

1 lower electric energy consumption. Once the avoided costs of electric generation  
2 and distribution are subtracted, the net cost to achieve additional MW of  
3 transmission capacity relief from CL&P's programs is negative. In other words,  
4 additional transmission capacity relief from expanded C&LM savings in  
5 southwestern Connecticut is better than free.<sup>46</sup>

6 The Company's approach also fails to account for the following beneficial  
7 attributes of efficiency programs:

- 8 • Each MW of targeted C&LM helps push back the critical load date,  
9 which buys time to acquire more demand-side resources.
- 10 • The ISO's analysis shows that load reductions in southwestern  
11 Connecticut offer New England the greatest yield for each dollar spent to  
12 improve reliability.
- 13 • Based on ISO-NE's analysis, just five years' worth of congestion relief  
14 from conservation would pay the gross cost of CL&P's existing efficiency  
15 programs.
- 16 • Cumulative annual savings in load reductions build over time even at  
17 steady market penetration rates. Since efficiency program penetration  
18 rates tend to increase over time, the trajectory of future efficiency  
19 program savings should increase substantially

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<sup>46</sup>The benefits of C&LM and distributed generation in reducing energy use and costs, pushing down the regional clearing prices for energy and capacity, and reducing requirements for distribution investments, are all in addition to the benefits of relaxing the transmission constraints, improving reliability, and reducing the amount of uneconomic dispatch.



1 **Q: Has the Company adequately analyzed load-management opportunities for**  
2 **reducing to the need for transmission expansion?**

3 A: No. The Company has identified large potential for load management, but has  
4 not attempted to apply it to solving the problems in SWCT and Norwalk-  
5 Stamford.

6 **Q: Has the Company adequately analyzed opportunities for distributed**  
7 **generation to reduce to the need for transmission expansion?**

8 A: No. The Company has done very little to analyze or encourage distributed  
9 generation for SWCT and Norwalk-Stamford.

10 **Q: Has the Company adequately analyzed opportunities for smaller**  
11 **transmission alternative to reduce to the need for the Plumtree-Norwalk**  
12 **345-kV line?**

13 A: No.

14 **Q: How much capacity have you identified in alternative resources?**

15 A: We have found the following resources for which some quantification is  
16 possible:

- 17 • From enhanced and targeted energy-efficiency programs, about 24 MW  
18 annually for SWCT, including 9 MW annually in Norwalk-Stamford. In  
19 four years, this would reduce loads by 96 MW for SWCT, including 36  
20 MW in Norwalk-Stamford.
- 21 • From load management, 140 to 430 MW for SWCT, including 50–150  
22 MW in Norwalk-Stamford.
- 23 • From an additional 115 kV transmission circuit along the Plumtree-  
24 Norwalk line, about 200 MW for both SWCT and Norwalk-Stamford.
- 25 • From cogeneration units deferred by CL&P payments, 7 MW for SWCT,  
26 including 2 MW in Norwalk-Stamford.

1 In addition, we have not been able to quantify the potential for

- 2 • other distributed generation, including deferred UI units, cogenerators,  
3 photovoltaics, and micro-turbines and fuel cells for customer back-up and  
4 power quality.
- 5 • capacitors to improve power factor and reduce reactive power flows at  
6 peak.
- 7 • replacement of electric cooling and dehumidification loads with gas-fired  
8 equipment.

9 **Q: What are your recommendations?**

10 A: We recommend that the Siting Council deny the Company's request and direct  
11 CL&P to pursue vigorously distributed resources and more modest transmission  
12 options to ameliorate the current problems in Norwalk-Stamford and SWCT.  
13 The Council should also

- 14 • Direct the Company to integrate carefully distributed resources in all future  
15 assessments of the need for additional transmission capacity, especially the  
16 Beseck-Norwalk line.
- 17 • Put CL&P on notice that it must file information on the financial and  
18 environmental costs of facilities if it intends to include their benefits in  
19 supporting an application.
- 20 • Suggest that, if the planned 345-kV loop (including the proposed line) is  
21 intended to serve the HVDC merchant line to Long Island planned by  
22 CL&P's unregulated affiliate, any future filing for approval of part of the  
23 345-kV loop clearly identify that justification, including identification of  
24 the portion of the 345-kV loop that will be treated as merchant capacity.
- 25 • Require that CL&P initiate a process for projecting achievable savings  
26 from geographically targeting C&LM and distributed generation programs,

1                   and for integrating this analysis into its transmission and distribution  
2                   planning.

3   **Q: Does this conclude your testimony?**

4   A: Yes, at this time. Since we received large amounts of discovery a mere two  
5       business days prior to filing testimony and as yet have received no answers to  
6       discovery on ISO-NE, we reserve the right to supplement this testimony in the  
7       near future.